



# Wholesale and Retail Trade; Repair of Motor Vehicles and Motorcycles Sector



Final Results from the 2016 Annual Survey of Philippine Business and Industry (All Establishments)



Wholesale and Retail Trade; Repair of Motor Vehicles and Motorcycles includes wholesale and retail sale (i.e. sale without transformation) of any type of goods and the rendering services incidental to the sale of these goods. Wholesaling and retailing are the final steps in the distribution of goods. Goods bought and sold are also referred to as merchandise. Also included in this section is the repair of motor vehicles and motorcycles.



**115,998**

**Establishments**

## Top Three Industries

Retail sale of wearing apparel except footwear



**8.0%**

Retail sale of drugs and pharmaceutical goods



**6.6%**

Sale of motorcycles and their parts and components



**5.5%**



**1,114,717**

**96.6% paid**

Retail selling in department stores had the **highest number of workers**



**6.2%**

**Total Employment**

**Total Income PhP4.1 trillion**

**Total Expense PhP3.9 trillion**

Retail selling in supermarkets



**Income PhP332.1 billion**  
**Expense PhP316.0 billion**

## Leading Industries

Retail sale of automotive fuel in specialized stores



**Income PhP310.1 billion**  
**Expense PhP307.3 billion**

Sale of passenger motor vehicles



**Income PhP300.4 billion**  
**Expense PhP285.2 billion**

# Average Annual Compensation

Total compensation paid by the sector amounted to **PhP166.0 billion**, translating to an average annual compensation of **PhP154.1 thousand** per employee



Wholesale of radio and television including parts and accessories paid the highest average annual compensation of **PhP415.6 thousand** per employee

**PhP667.5 billion**  
GROSS MARGIN

## Leading industries



Wholesale of medicinal and pharmaceutical products  
**7.7%**



Retail selling in supermarkets  
**6.7%**



Retail selling in department stores  
**6.2%**

## Selected Indicators



**10**  
Average Employment per Establishment



**1.05**  
Income per Peso Expense



**PhP382,682**  
per worker  
Labor Productivity

Sales from E-commerce  
**PhP2.0 billion**



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