

WHOLESALE AND RETAIL TRADE; REPAIR OF MOTOR VEHICLES, MOTORCYCLES AND PERSONAL AND HOUSEHOLD GOODS
(Total Employment of 20 and Over)

Number of Establishments

A total of 4,012 wholesale and retail trade; repair of motor vehicles, motorcycles and personal and household goods establishments with employment of 20 and over were covered in 2008. The following industries recorded the highest number of establishments:

- Other retail trade of new goods in specialized stores (excluding computers and non-customized soft wares) (G523) with 1,236 (30.8%) establishments.
- Non-specialized retail trade in stores (G521) with 727 (18.1%).
- Wholesale of household goods (G513) with 347 (8.7%) establishments.

(Figure 1 shows the Number of Establishments for Wholesale and Retail Trade; Repair Services Establishments with Total Employment of 20 and Over by Industry Group.)

Employment

Wholesale and retail trade; repair services establishments with employment of 20 and over provided jobs for some 253,448 workers. The industries that employed the most number of employees were as follows:

- Non-specialized retail trade in stores (G521) employed 92,041 (36.3%) workers.
- Other retail trade of new goods in specialized stores (excluding computers and non-customized soft wares) (G523) hired 46,353 (18.3%) workers.
- Wholesale of household goods (G513) generated jobs for 26,576 (10.5%) workers.

Paid employees comprised of 251,931 workers of the total workforce.

(Figure 2 shows the Distribution of Employment for Wholesale and Retail Trade; Repair Services Establishments with Total Employment of 20 and Over by Industry Group.)

Revenue

Total revenue earned by the trade sector in 2008 was estimated at PhP1.1 trillion. The top revenue generators were:

- Non-specialized retail trade in stores (G521) earned PhP248.6 billion (22.8%).
- Wholesale of household goods (G513) recorded PhP213.2 billion (19.5%) revenue.
- Wholesale of agricultural raw material, live animals, food, beverages and tobacco (G512) grossed PhP151.3 billion (13.9%).

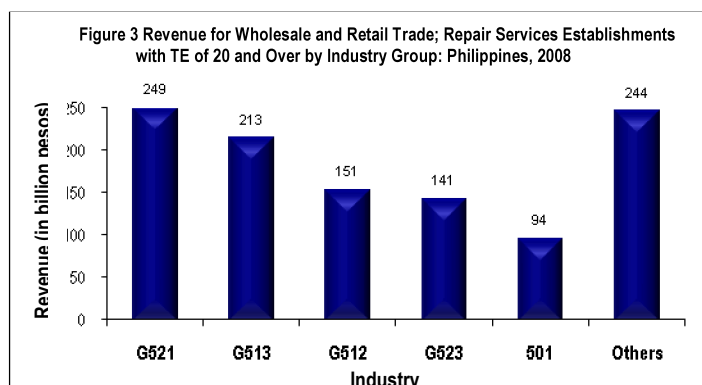
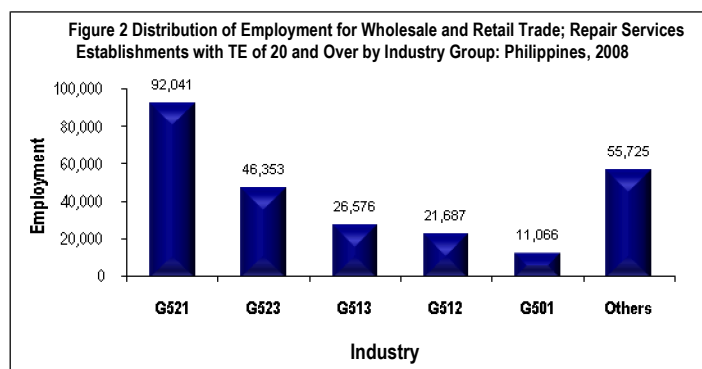
(Figure 3 shows the Revenue for Wholesale and Retail Trade; Repair Services Establishments with Total Employment of 20 and Over by Industry Group.)

Gross Margin

Gross margin generated by wholesale and retail trade; repair services establishments with employment of 20 and over amounted to PhP197.9 billion. The top grossers were:

- Wholesale of household goods (G513) generated PhP47.3 billion (23.9%).
- Non-specialized retail trade in stores (G521) recorded PhP46.8 billion (23.6%).
- Other retail trade of new goods in specialized stores (excluding computers and non-customized softwares) (G523) posted PhP28.2 billion (14.3%).

(Figure 4 shows Gross Margin for Wholesale and Retail Trade; Repair Services Establishments with Total Employment of 20 and Over by Industry Group.)



Industry Code and Descriptions:

G501 – Sale of Motor Vehicles
 G505 – Retail Sale of Automotive Fuel
 G512 – Wholesale of Agricultural Raw Material, Live Animals, Food, Beverages and Tobacco

G513 – Wholesale of Household Goods
 G521 – Non-specialized Retail Trade in Stores
 G523 – Other Retail Trade of New Goods in Specialized Stores (Excluding Computers and Non-customized Softwares)