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SURVEY OF JOB VACANCIES IN LARGE ENTERPRISES IN METRO MANILA Third Quarter 2010



. . . Highest number of vacancies since Third Quarter 2009

This issue presents statistics on job vacancies in large enterprises based in Metro Manila for the third quarter of 2010. Data were based on the results of the Labor Turnover Survey (LTS) conducted by the Bureau of Labor and Employment Statistics (BLES) for that period.

The LTS covered more than 600 respondents that were drawn from the 2009 Edition of the Philippines Top 10,000 Corporations as compiled by the Securities and Exchange Commission (SEC). Considered as industry trendsetters, firms covered by the LTS provide timely signals on labor demand in the formal sector of the economy. Job vacancies refer to the number of unfilled job openings, which are immediately available for placement and for which active recruitment steps are being undertaken anytime during the reference period.

This report attempts to capture the distribution of labor demand by type of occupations/skills in the enterprises covered by the survey. Statistics from this report were based on sample data.

SURVEY RESULTS

More than 8,500 vacancies were available for placement

- A total of 8,662 positions in various occupational groups and industries were available for placement in the third quarter of 2010. Vacancies went up by more than two-folds (121.1%) from 3,917 unfilled positions during the second quarter of 2010, and increased by more than four-folds from 2,040 vacancies in the first quarter. (*Table 2*)
- The services sector dominated the vacancy roll with 8,161 openings (94.2%). Three of its sub-sectors had the most number of job offerings. Real estate, renting and business activities alone had 5,946 out of 8,662 job openings (68.6%) - the bulk of positions came from a BPO company with 5,322 vacancies for the third quarter alone.
- Financial intermediation with 926 (10.7%); and transport, storage and communications with 529 vacancies (6.1%) came in second and third, respectively.

- Agriculture, fishery and forestry offered the fewest job openings among the three industry sectors: fishing with 11 (0.1%) and agriculture, hunting and forestry with 13 (0.2%) vacant positions.

Job openings in 250 enterprises

- Out of 676 enterprises, 250 (37.0%) had job openings during the third quarter of 2010.

Wanted: technical and commercial sales representatives

- There was a high demand for technical and commercial sales representatives (e.g., technical sales representative, sales consultant, and sales analyst), as 2,929 unfilled positions were ready for placement. Customer service representatives/associates came in second with 2,636 vacancies. Job opportunities were also available for tellers and other counter clerks (175), and receptionists and information clerks (175). The top ten occupations with the most number of vacancies accounted for 79.9% of the total number of vacancies recorded during the quarter. (*Table 1*)

Table 1 - TOP 10 VACANT OCCUPATIONS IN METRO MANILA: 3RD QUARTER 2010

Position Title	Number of Vacancies
1. Technical and commercial sales representatives	2,929
2. Customer service representatives/associates	2,636
3. Tellers and other counter clerks	175
Receptionists and information clerks	175
4. Accounting and bookkeeping clerks	170
5. Systems analysts and designers	158
6. Accountants and auditors	134
Service crew	134
7. Electronics and communications engineers	117
8. Car, taxi and van drivers	112
9. Computer programmers	96
10. Cashiers and ticket clerks	81

- Among professionals, accountants and auditors appeared consistently in the list of vacant occupations during the three quarters. IT-related workers (e.g., systems analysts and designers, and computer programmers); and college and university teaching professionals were also in demand. (Table 3)
 - The occupations that appeared common across industries were as follows:
 1. Accounting and bookkeeping clerks
 2. Accountants and auditors
 3. Systems analysts and designers
 4. Finance and administration managers
 5. Sales and marketing managers
 6. Personnel and human resource development professionals
 7. Technical and commercial sales representatives
 8. Administrative secretaries and related associate professionals
 9. Receptionists and information clerks
 10. Cashiers and ticket clerks
 11. Debt collectors and related workers
 - The following had the most number of vacancies across industries (excluding agriculture, hunting and forestry with very few vacancies):
 1. **Fishing (11)**
 - Ship technicians (2)
 2. **Mining and Quarrying (70)**
 - Mechanical engineers (11)
 - Industrial-machinery mechanics and fitters (10)
 - Mineral-ore and stone-processing plant operators (10)
 - Heavy truck and lorry drivers (10)
 - Service crew (79) – in food manufacturing business
 - Hand packers and other manufacturing laborers (63)
 - Sewing machine operators (46)
4. **Electricity, Gas and Water Supply (24)**
 - Electrical engineering technicians (11)
 5. **Construction (98)**
 - Building and related electricians (20)
 - Civil engineers (18)
 - Architects (10)
 - Technical and commercial sales representatives (10)
 - Plumbers, pipe fitters and other related workers (10)
 6. **Wholesale and Retail Trade (239)**
 - Technical and commercial sales representatives (66)
 - Shop salespersons and demonstrators (53)
 - Sales supervisors (24)
 7. **Hotels and Restaurants (109)**
 - Service crew (52)
 - Waiters, waitresses and bartenders (16)
 - Helpers and cleaners (10)
 8. **Transport, Storage and Communications (529)**
 - Car, taxi and van drivers (110)
 - Electronics and communications engineers (81)
 - Receptionists and information clerks (53)
 9. **Financial Intermediation (926)**
 - Tellers and other counter clerks (175)
 - Receptionists and information clerks (111)
 - Accounting and bookkeeping clerks (91)
 10. **Real Estate, Renting and Business Activities (5,946)**
 - Technical and commercial sales representatives (2,829)
 - Customer service representatives/associates (2,593)
 - Systems analysts and designers (75)
 11. **Education (131)**
 - College university and higher education teaching professionals (52)
 - Personnel and human resource development professionals (12)
 - General secondary education teaching professionals (10)
 12. **Health and Social Work (211)**
 - Medical technologists (46)
 - Data entry operators (20)
 - Pharmacists (13)
 13. **Other Community, Social and Personal Service Activities (70)**
 - Hairdressers, barbers, beauticians and related workers (20)
 - Accountants and auditors (8)
 - Accounting and bookkeeping clerks (6)

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Table 2 - EXISTING JOB VACANCIES IN AGRICULTURAL AND NON-AGRICULTURAL ENTERPRISES BY MAJOR INDUSTRY GROUP AND QUARTER, NATIONAL CAPITAL REGION: 1ST QUARTER – 3RD QUARTER 2010

Major Industry Group	3 rd Quarter	2 nd Quarter	1 st Quarter
ALL INDUSTRIES	8,662	3,917	2,040
Agriculture, Fishery and Forestry	24	24	49
Agriculture, Hunting and Forestry	13	2	25
Fishing	11	22	24
Industry	477	607	512
Mining and Quarrying	70	44	85
Manufacturing	285	420	295
Electricity, Gas and Water	24	31	32
Construction	98	112	100
Services	8,161	3,286	1,479
Wholesale and Retail Trade; Repair of Motor Vehicles, Motorcycles and Personal and Household Goods	239	273	130
Hotels and Restaurants	109	116	134
Transport, Storage and Communications	529	245	215
Financial Intermediation	926	1,103	224
Real Estate, Renting and Business Activities	5,946	1,117	377
Education (Private Education Services)	131	199	153
Health and Social Work	211	173	126
Other Community, Social and Personal Service Activities	70	60	120

Source of data: Bureau of Labor and Employment Statistics, Labor Turnover Survey.

Table 3 - TOP VACANT OCCUPATIONS, NATIONAL CAPITAL REGION: 1ST AND 2ND QUARTERS 2010

2nd Quarter		1st Quarter	
Occupation	Number of Vacancies	Occupation	Number of Vacancies
1. Customer Service Representatives/Associates	826	1. Customer Service Representatives/Associates	185
2. Tellers and Other Counter Clerks	338	2. Technical and Commercial Sales Representatives	164
3. Technical and Commercial Sales Representatives	282	3. Hand Packers and Other Manufacturing Laborers	126
4. Accounting and Bookkeeping Clerks	219	4. Accountants and Auditors	86
5. College, University and Higher Education Teaching Professionals	158	5. Service Crew	83
6. Hand Packers and Other Manufacturing Laborers	153	6. College, University and Higher Education Teaching Professionals	62
7. Accountants and Auditors	135	7. Accounting and Bookkeeping Clerks	56
8. Cashiers and Ticket Clerks	104	8. Sales and Marketing Managers	49
9. Systems Analysts and Designers	95	9. Shop Salespersons and Demonstrators	45
10. Receptionists and Information Clerks	95	10. Cashiers and Ticket Clerks	43

Source of data: Bureau of Labor and Employment Statistics, Labor Turnover Survey.