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Compensation Schemes in the Services Sector: 2006

(Fourth of a five-part series on Industrial Relations Practices)

In 2006, the Bureau of Labor and Employment Statistics (BLES) conducted the third round of the BLES Integrated Survey (BITS) in coordination with the DOLE Regional Offices. Initially conducted in 2003, the BITS is a nationwide survey covering 7,630 non-agricultural sample establishments employing 20 or more workers. The main objective of the 2006 BITS is to generate an integrated data set on occupational employment patterns and wage and compensation practices.

This report contains brief description of the compensation schemes provided to employees of an estimated 17,612 establishments in the services sector. The establishments include those that are engaged in wholesale and retail trade; repair of motor vehicles, motorcycles and personal and household goods; hotels and restaurants; transport, storage and communications; financial intermediation; real estate, renting and business activities; private education services; health and social work except public health services; and other community, social and personal service activities.

Compensation schemes covered were social security schemes, paid leave benefits, health care benefits and incentive schemes.

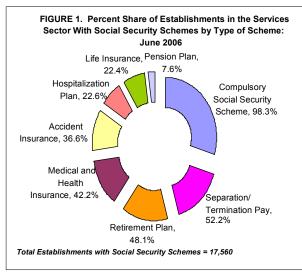
Compensation Schemes

Survey results show that majority of the 17,612 nonagricultural establishments in the sector provided various services compensation packages to their employees such as social security schemes, paid leave benefits, health care benefits and incentive schemes.

Social security was the most popular among the list of compensation schemes provided by establishments in the sector. This was granted in almost all establishments in the services sector. Paid leave benefits followed closely with 97.9% and provision of health care benefits trailed behind with 78.2%. Incentive scheme was the least popular with only 59.7%. (Table 1)

Social Security Schemes

Under this scheme, compulsory social security (98.3%) topped the list in all establishments in the services sector. Included are the mandatory social protection benefits granted to employees, e.g., SSS, GSIS, ECC, Philhealth and PAG-IBIG. Other top social security packages employees provided to separation/ termination pay (52.2%), retirement plan (48.1%), medical and health insurance (42.2%), accident insurance (36.6%), hospitalization plan (22.6%) and life insurance (22.4%). Pension plan was the least accounting for only 7.6% of the sector's establishments. (Figure 1)



Source of data: BLES, 2006 BLES Integrated Survey.

In almost all establishments in the services sector, employees share the of social security schemes especially on the mandated compulsory social security protection. However, on other types of social security schemes, the entire cost is paid mostly by employers. This holds true in 8 out of every 10 establishments wherein the employers pay for the retirement plan, life insurance and accident insurance of their managers, supervisors and regular rank and file employees. (Table 2)

Paid Leave Benefits

Establishments in the services sector also provided paid leave benefits to their employees. Foremost were vacation leave (87.8%) and sick leave (86.8%). Mandatory entitlements, i.e., maternity leave and paternity leave were also granted to workers in 79.1% and 70.5% the establishments, respectively. Other paid leaves include emergency leave (23.8%), bereavement leave (19.4%), birthday leave (14.6%) and marriage leave (6.7%). The rest shared less than 5.0 % including other mandatory leave benefits such as service incentive leave and solo parent leave. (Table 3)

Industrywise, a larger proportion of establishments in financial

intermediation; real estate, renting and business activities; and private education services granted sick leave benefits than vacation leave to their employees.

Compared to other industries in services financial the sector, intermediation stood out with the largest share of establishments granting the various paid leave benefits i.e., vacation, sick, maternity, paternity, emergency and birthday leaves.

Health Care Benefits

A total of 13,773 establishments in the services sector provide health care benefits to employees. These were mostly (7 out of every 10 establishments) in the form of medical care. Other health care benefits were annual physical check-up (59.7%), first aid treatment (58.3%), hospitalization assistance (54.6%) and dental care (43.7%). Only few of the establishments (2 out of every 10) provided optical assistance to their employees. (Table 4)

About 4 out of every 5 establishments in hotels and restaurants; transport, storage and communications; real estate, renting and business activities; and financial intermediation provide medical care benefits to their employees.

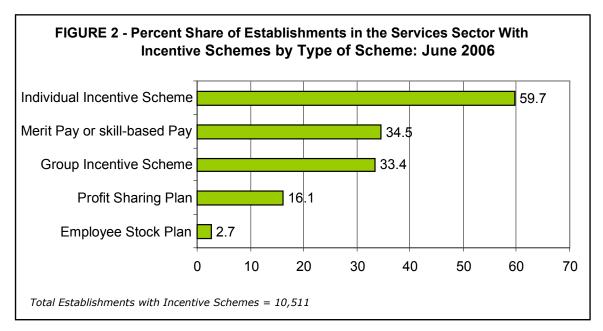
First aid treatment on the other hand, was granted in 2 out of every 3 establishments in wholesale and retail trade; community, social and personal service activities and hotels and restaurants.

Financial intermediation likewise highest posted the share establishments with hospitalization (74.4%),medicine assistance (36.5%),vision allowance care (32.0%)and optical assistance (29.1%).

Incentive Schemes

Establishments offered various incentive schemes to motivate their employees. The most popular was individual incentive scheme adopted by than half (59.7%) of the establishments in the service sector. This scheme was given to employees on the basis of individual output or performance bonuses and e.g., commissions. Other schemes were merit pay or skill-based pay (34.5%) granted to individuals who

demonstrated superior qualities or expertise that come from training or practice; incentive scheme group (33.4%)are rewarded based employees' performance e.q., productivity or quality gain sharing; and profit-sharing scheme (16.1%) where employees receive a share in profits of the establishment. Employee stock plan granted either through purchase of stocks or stocks option transfer was the least popular with only 2.7%. (Figure 2)



Source of data: Bureau of Labor and Employment Statistics, 2006 BLES Integrated Survey.

TABLE 1 – Number and Percent Share of Establishments Employing 20 or More Workers in the Services Sector With Compensation Schemes by Type of Scheme and Sub-Sector,
Philippines: June 2006

| Sub-Sector | Total Establishments | Social Security | Paid Leave | Health Care | Incentive Scheme | |
|---|-------------------------|--------------------|---------------|----------------|---------------------|--|
| TOTAL | 17,612 | 99.7 | 97.9 | 78.2 | 59.7 | |
| Wholesale and Retail Trade; Repair of Motor Vehicles, Motorcycles, Personal and Household Goods | 5,472 | 99.5 | 98.3 | 75.2 | 63.9 | |
| Hotels and Restaurants | 3,171 | 99.7 | 97.9 | 81.4 | 61.7 | |
| Transport, Storage and Communications | 1,410 | 100.0 | 93.5 | 80.0 | 56.7 | |
| Financial Intermediation | 1,074 | 99.2 | 99.2 | 81.4 | 62.8 | |
| Real Estate, Renting and Business Activities | 2,553 | 99.8 | 97.8 | 76.6 | 57.3 | |
| Private Education Services | 2,591 | 100.0 | 99.3 | 77.2 | 52.6 | |
| Health and Social Work Except Public Health Services | 611 | 99.8 | 100.0 | 93.5 | 53.0 | |
| Other Community, Social and Personal Service Activities | 730 | 100.0 | 96.4 | 74.8 | 59.9 | |

Source of data: Bureau of Labor and Employment Statistics, 2006 BLES Integrated Survey.

TABLE 2 - Number and Percent Share of Establishments Employing 20 or More Workers in the Services Sector With Social Security Schemes by Type of Scheme, Occupational Category and Type of Payment, Philippines: June 2006

| Social Security Scheme | Managers/Executives | | | Super | visors/Fe | oremen | Regular Rank and File | | | |
|--------------------------------------|---------------------|-----------------------------------|--|--------|-----------------------------------|--|--------------------------|-----------------------------------|---|--|
| | Number | Wholly Paid by Employer (%) | With Contribution from Employee (%) | Number | Wholly Paid by Employer (%) | With Contribution from Employee (%) | Number | Wholly Paid by Employer (%) | With Contribution from Employee (%) | |
| Compulsory Social Security Scheme | 15,978 | 4.9 | 95.1 | 14,060 | 3.1 | 96.9 | 17,002 | 2.7 | 97.3 | |
| Retirement Plan | 7,724 | 78.2 | 21.8 | 6,814 | 79.2 | 20.8 | 7,954 | 76.8 | 23.2 | |
| Medical and Health Insurance | 7,013 | 63.0 | 37.0 | 6,078 | 61.5 | 38.5 | 6,796 | 57.9 | 42.1 | |
| Accident Insurance | 5,636 | 75.6 | 24.4 | 5,036 | 74.5 | 25.5 | 6,158 | 73.2 | 26.8 | |
| Hospitalization Plan | 3,748 | 72.6 | 27.4 | 3,360 | 69.6 | 30.4 | 3,687 | 69.0 | 31.0 | |
| Life Insurance | 3,771 | 78.2 | 21.8 | 3,297 | 75.3 | 24.7 | 3,564 | 74.9 | 25.1 | |
| Pension Plan | 1,096 | 56.7 | 43.2 | 991 | 55.9 | 44.1 | 1,140 | 51.8 | 48.3 | |
| Others | 201 | 55.7 | 44.3 | 209 | 57.4 | 42.6 | 241 | 53.9 | 45.7 | |

Note: Details may not add to totals due to rounding. Source of data: Bureau of Labor and Employment Statistics, 2006 BLES Integrated Survey.

TABLE 3 - Number and Percent Share of Establishments Employing 20 or More Workers in the Services Sector With Paid Leave Benefits by Type of Benefit and Sub-Sector Philippines: June 2006

| Leave Benefit | Establishments With Paid Leave Benefits | G | н | I | J | K | М | N | o |
|-------------------------|---|-------|-------|-------|-------|-------|-------|------|------|
| TOTAL | 17,247 | 5,377 | 3,103 | 1,318 | 1,065 | 2,497 | 2,572 | 611 | 704 |
| Vacation Leave | 87.8 | 85.1 | 93.4 | 90.0 | 94.7 | 88.4 | 81.8 | 82.0 | 94.3 |
| Sick Leave | 86.8 | 82.1 | 90.6 | 87.3 | 97.3 | 90.3 | 86.2 | 75.3 | 88.5 |
| Maternity Leave | 79.1 | 76.2 | 81.0 | 78.1 | 90.5 | 77.7 | 82.1 | 75.3 | 73.7 |
| Paternity Leave | 70.5 | 67.9 | 76.2 | 70.3 | 85.5 | 73.1 | 63.2 | 57.0 | 70.7 |
| Emergency Leave | 23.8 | 18.6 | 30.8 | 22.1 | 35.7 | 20.7 | 26.3 | 20.8 | 23.0 |
| Bereavement Leave | 19.4 | 15.7 | 18.5 | 22.5 | 21.1 | 22.1 | 24.1 | 18.2 | 18.3 |
| Birthday Leave | 14.6 | 9.1 | 19.3 | 11.2 | 24.8 | 17.0 | 12.8 | 24.7 | 16.8 |
| Marriage Leave | 6.7 | 7.2 | 4.7 | 3.4 | 6.5 | 5.8 | 11.3 | 7.0 | 4.3 |
| Service Incentive Leave | 4.3 | 3.4 | 5.5 | 5.4 | - | 5.4 | 2.8 | 5.9 | 9.1 |
| Study Leave | 3.8 | 2.1 | 2.5 | 1.7 | 7.9 | 2.6 | 10.0 | 3.9 | 2.4 |
| Calamity Leave | 3.8 | 4.3 | 3.5 | 4.2 | 6.1 | 2.3 | 4.3 | 2.0 | 1.1 |
| Union Leave | 3.8 | 2.8 | 3.4 | 6.7 | 10.7 | 1.0 | 3.0 | 4.6 | 8.4 |
| Solo Parent Leave | 0.9 | 0.8 | 0.5 | 1.8 | 2.0 | 1.0 | 0.7 | 0.2 | 0.4 |
| Special Privilege Leave | 0.3 | 0.1 | - | 0.2 | 2.7 | 0.4 | - | 1.6 | 0.1 |
| Rehabilitation Leave | 0.2 | 0.3 | * | - | 1.3 | 0.1 | - | - | - |
| Others | 2.0 | 0.9 | 1.7 | 2.3 | 3.2 | 1.4 | 4.9 | 2.1 | 0.6 |

Sub-Sector Classification

Source of data: Bureau of Labor and Employment Statistics, 2006 BLES Integrated Survey.

TABLE 4 - Number and Percent Share of Establishments Employing 20 or More Workers in the Services Sector With Health Care Benefits by Type of Benefit and Sub-Sector Philippines: June 2006

| Health Care Benefit | Establishments With Health Care Benefits | G | н | I | J | К | М | N | O |
|---|--|-----------------------------|-----------------------------|-----------------------------|----------------------|-----------------------------|-----------------------------|----------------------------|----------------------|
| TOTAL | 13,773 | 4,117 | 2,580 | 1,128 | 874 | 1,956 | 2,001 | 571 | 546 |
| Medical Care Annual Physical Check-up First Aid Treatment Hospitalization | 73.8 59.7 58.3 | 68.5 51.4 64.1 | 80.5 75.6 61.5 | 81.7 60.2 56.2 | 76.9 68.9 53.1 | 78.6 63.9 51.6 | 71.4 49.0 56.3 | 59.5 54.3 39.4 | 66.8 61.9 63.6 |
| Assistance Dental Care Medicine Allowance Special Laboratory | 54.6 43.7 29.6 | 54.1 36.0 36.1 | 57.4 59.1 28.0 | 48.8 44.2 31.8 | 74.4 54.6 36.5 | 57.6 44.1 26.2 | 45.0 42.2 18.8 | 57.4 18.2 23.8 | 45.8 42.3 30.8 |
| Examination Vision Care Optical Assistance Others | 27.5 24.8 19.1 1.7 | 25.6 21.6 16.5 2.6 | 34.2 31.2 24.8 1.4 | 27.7 25.6 21.2 0.6 | 34.4 32.0 29.1 | 27.6 28.2 23.4 1.3 | 16.2 19.4 11.6 1.2 | 42.0 13.0 8.8 4.9 | 24.7 24.4 13.6 |

Sub-Sector Classification

Source of data: Bureau of Labor and Employment Statistics, 2006 BLES Integrated Survey.

G- Wholesale and Retail Trade; Repair of Motor Vehicles; Motorcycles, Personal and Household Goods

H- Hotels and Restaurants

I- Transport, Storage and Communications

J- Financial Intermediation

K- Real Estate, Renting and Business Activities

M- Private Education Services

N- Health and Social Work Except Public Health Services

O- Other Community, Social and Personal Service Activities

^{*} Less than 0.05 percent.

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