

Production Costs and Returns of Selected Agricultural Commodities 2019 to 2021

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The Production Costs and Returns of Selected Agricultural Commodities

is an annual publication prepared by the Agricultural Accounts Division of the PHILIPPINE STATISTICS AUTHORITY (PSA)

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FOREWORD

The Production Costs and Returns of Selected Agricultural Commodities is the 19th edition released annually by the Philippine Statistics Authority (PSA). It contains 26 agricultural commodities classified into Fruits, Nuts, Root Crops, Vegetables, Legumes, Commercial Crops, and Fisheries. The publication covers the three reference years, 2019 to 2021. It includes a summary of findings for the 2021 data.

The costs of production of temporary crops are the total expenses incurred in production during the current season. For permanent crops like calamansi, durian, mango, papaya, coffee, cashew nut, and pili nut, costs of production refer to maintenance costs of the farms. In updating the costs of production, the assumptions are based on current levels of production/yield and prices of inputs and outputs. Gross returns are derived using the current yield level and the average price of output per kilogram. The interest on operating capital is updated annually, using the Average Banking Lending Rates from the Bangko Sentral ng Pilipinas (BSP). The input structures are based on benchmarks generated by the Surveys on Costs and Returns (SCR) of selected agricultural commodities in the previous years.

The PSA welcomes comments and suggestions from the data users on how to improve the updating system for production costs and returns.

DENNIS S. MAPA, Ph.D.

Undersecretary
National Statistician and Civil Registrar General

Quezon City, Philippines 30 September 2022

TABLE OF CONTENTS

| FOREWORD | i |
|---|--------------------------------------|
| TABLE OF CONTENTS | iii |
| LIST OF TABLES | iv |
| LIST OF FIGURES | V |
| ASSUMPTIONS AND PROCEDURES USED IN THE COSTS OF PRODUCTION FOR OTHER CROPS | vi |
| ASSUMPTIONS AND PROCEDURES USED IN UPDATING THE COSTS OF PRODUCTION FOR MILKFISH AND TILAPIA | vii |
| TECHNICAL NOTES | viii |
| SUMMARY OF FINDINGS | 1 |
| FRUITS Calamansi Durian Mango Papaya Pineapple Watermelon | 1 1 1 2 2 2 |
| NUTS Cashew Nut Pili Nut | 3 3 |
| ROOT CROPS Cassava Sweet Potato | 3 4 |
| BULBS Onion (Red) Onion (Multiplier) Garlic | 4 4 5 |
| VEGETABLES Ampalaya Cabbage Carrot Cauliflower Eggplant Habitchuelas White Potato Stringbeans Tomato | 5 5 6 6 7 7 7 8 |
| LEGUMES Mongo Peanut | 8 8 |
| COMMERCIAL CROP Coffee | 9 |
| FISHERIES Milkfish (Brackishwater Fishpond) Tilapia | 9 9 |

TABLE OF CONTENTS

LIST OF TABLES

| Table A. | Summary of Average Costs of Production, Selected Commodities, Philippines, 2021 | 11 |
|-----------|--|----|
| Table 1. | Calamansi: Average Costs of Production, Philippines, 2019 - 2021 | 14 |
| Table 2. | Durian: Average Costs of Production, Philippines, 2019 - 2021 | 15 |
| Table 3. | Mango: Average Costs of Production, Philippines, 2019 - 2021 | 16 |
| Table 4. | Papaya: Average Costs of Production, Philippines, 2019 - 2021 | 17 |
| Table 5. | Pineapple: Average Costs of Production, Philippines, 2019 - 2021 | 18 |
| Table 6. | Watermelon: Average Costs of Production, Philippines, 2019 - 2021 | 19 |
| Table 7. | Cashew Nut: Average Costs of Production, Philippines, 2019 - 2021 | 22 |
| Table 8. | Pili Nut: Average Costs of Production, Philippines, 2019 - 2021 | 23 |
| Table 9. | Cassava: Average Costs of Production, Philippines, 2019 - 2021 | 26 |
| Table 10. | Sweet Potato: Average Costs of Production, Philippines, 2019 - 2021 | 27 |
| Table 11. | Onion (Red): Average Costs of Production, Philippines, 2019 - 2021 | 30 |
| Table 12. | Onion (Multiplier): Average Costs of Production, Philippines, 2019 - 2021 | 31 |
| Table 13. | Garlic: Average Costs of Production, Philippines, 2019 - 2021 | 32 |
| Table 14. | Ampalaya: Average Costs of Production, Philippines, 2019 - 2021 | 35 |
| Table 15. | Cabbage: Average Costs of Production, Philippines, 2019 - 2021 | 36 |
| Table 16. | Carrot: Average Costs of Production, Philippines, 2019 - 2021 | 37 |
| Table 17. | Cauliflower: Average Costs of Production, Philippines, 2019 - 2021 | 38 |
| Table 18. | Eggplant: Average Costs of Production, Philippines, 2019 - 2021 | 39 |
| Table 19. | Habitchuelas: Average Costs of Production, Philippines, 2019 - 2021 | 40 |
| Table 20. | White Potato: Average Costs of Production, Philippines, 2019 - 2021 | 41 |
| Table 21. | Stringbeans: Average Costs of Production, Philippines, 2019 - 2021 | 42 |
| Table 22. | Tomato: Average Costs of Production, Philippines, 2019 - 2021 | 43 |
| Table 23. | Mongo: Average Costs of Production, Philippines, 2019 - 2021 | 46 |
| Table 24. | Peanut: Average Costs of Production, Philippines, 2019 - 2021 | 47 |
| Table 25. | Coffee: Average Costs of Production, Philippines, 2019 - 2021 | 50 |
| Table 26. | Milkfish (Brackishwater Fishpond): Average Costs of Production, Philippines, 2019 - 2021 | 53 |
| Table 27. | Tilapia: Average Costs of Production, Philippines, 2019 - 2021 | 54 |

TABLE OF CONTENTS

LIST OF FIGURES

| Figure 1. | Return on Investments (ROI) of Selected Fruits, Philippines, 2020 - 2021 | 13 |
|-----------|--|----|
| Figure 2. | Return on Investments (ROI) of Selected Nuts, Philippines, 2020 - 2021 | 21 |
| Figure 3. | Return on Investments (ROI) of Selected Root Crops, Philippines, 2020 - 2021 | 25 |
| Figure 4. | Return on Investments (ROI) of Selected Bulbs, Philippines, 2020 - 2021 | 29 |
| Figure 5. | Return on Investments (ROI) of Selected Vegetables, Philippines, 2020 - 2021 | 34 |
| Figure 6. | Return on Investments (ROI) of Selected Legumes, Philippines, 2020 - 2021 | 45 |
| Figure 7. | Return on Investment (ROI) of Coffee, Philippines, 2020 - 2021 | 49 |
| Figure 8. | Return on Investments (ROI) of Selected Fisheries, Philippines, 2020 - 2021 | 52 |

ASSUMPTIONS AND PROCEDURES USED IN UPDATING THE COSTS OF PRODUCTION FOR OTHER CROPS

| | ITEM | BASIS/PROCEDURE |
|----------|---|---|
| 1. Co | st of seeds/planting materials | |
| (Ca | ash, Non-cash and Imputed) | |
| | gation fee | Movement of farmgate price |
| | ase rental | wovernerit or larringate price |
| _ | ntal value of owned land | |
| _ | ndlord's share | |
| | rvester/Thresher/Sheller's share | Movement of gross value of yield |
| 7. Co | st of fertilizer | Quantity used from the survey results multiplied by the current retail price of fertilizer by grade |
| 8. Co | st of pesticides | |
| | Solid | Movement of the retail price for selected pesticides |
| | Liquid | Quantity used from the survey results multiplied by the current retail price of pesticides |
| | il ameliorants | Movement of the retail price of fertilizer |
| | st of mulching materials | Movement of the retail price of fertilizer |
| | bor costs (Hired, Unpaid operator, mily and Exchange labor) | Number of mandays from the survey results multiplied by the current agricultural wage rates |
| | ntal: Tools, Equipment, Machine d Animals | Movement of agricultural wage rates |
| 13. Fo | od cost | Movement of CPI for food |
| 14. Tra | ansport cost | Movement of CPI for transport |
| 15. Fu | el and Oil | Movement of CPI for fuel and oil |
| | pair cost | Movement of CPI for minor repairs |
| | ectricity cost | Movement of CPI for light |
| | erest on crop loans | Increase of 10 percent per annum |
| | her production cost | Movement of CPI for all items |
| | preciation cost | Increase of 10 percent per annum |
| 21. Into | erest on operating capital | Based on Average Lending Rates from Bangko Sentral ng Pilipinas (BSP) |
| 22. La | nd tax | Increase of one (1) percent per annum |

ASSUMPTIONS AND PROCEDURES USED IN UPDATING THE COSTS OF PRODUCTION FOR MILKFISH AND TILAPIA

| | ITEM | BASIS/PROCEDURE |
|-------|--------------------------------------|--|
| 1. | Stocking materials (Fry and | Movement of farmgate price |
| | Fingerlings) | |
| | (Cash, Non-cash and Imputed) | |
| 2. | Fertilizer | |
| | Organic | Movement of the average retail price |
| | | of all types of fertilizer |
| | Inorganic | Quantity used from the survey results |
| | | multiplied by the current retail price of |
| 3. | Feeds | fertilizer by grade Movement of CPI for all items |
| 4. | Pesticides, Other chemical and other | Movement of the retail price for all |
| 7. | outputs | types of pesticides |
| 5. | Land tax | Increase of one (1) percent per annum |
| 6. | Rental: Land | Movement of farmgate price |
| 0. | Machine, Tools and Equipment | Movement of agricultural wage rates |
| 7. | Labor cost (Hired, Unpaid operator, | Movement of agricultural wage rates |
| | Family and Exchange labor) | 3 |
| 8. | Fuel and Oil | Movement of CPI for fuel and oil |
| 9. | Transport cost of inputs | Movement of CPI for transport |
| 10. | Irrigation fee | Movement of farmgate price |
| 11. | License/Permit | Movement of Fishpond Lease |
| | | Agreement (FLA) rates |
| | Interest payment on crop loans | Increase of 10 percent per annum |
| | Electricity | Movement of CPI for light |
| | Food expense | Movement of CPI for food |
| | Repairs | Movement of CPI for minor repairs |
| | Other expense (Containers, etc.) | Movement of CPI for all items |
| | Other laborer's share | Movement of agricultural wage rates |
| | Landlord's share | Movement of farmgate price |
| | Harvester's share | Movement of gross value of yield |
| | Lease rental | Movement of farmgate price |
| | Depreciation | Increase of 10 percent per annum |
| 22. | Interest on operating capital | Based on Average Lending Rates |
| | | from Bangko Sentral ng Pilipinas (BSP) |
| 23 | Rental value of owned land | Movement of farmgate price |
| _ 23. | iterital value of owned lattu | movement or lannyate price |

TECHNICAL NOTES

Cost Classification

Cash Costs – are direct cash outlays or cash payments for the use of different factors of production such as labor, fertilizers and chemicals.

Non-Cash Costs – are expenditures that are paid in kind. Valuation of cost items makes use of the prevailing prices in the community. Generally, these non-cash costs represent the portions of the farmer's production that serve as payments for the use of particular factors of production.

Imputed Costs – are expenditures that do not involve actual outlays in cash or in kind; they represent the opportunity costs of using owned resources in a particular activity and are computed using the values of the best alternative uses foregone.

Total Costs – refer to the sum of cash costs, non-cash costs and imputed costs.

Indicators of Profitability

Gross Returns – refer to the gross value of production. It is derived by multiplying the total volume of production by the farmgate or producer price.

 $Gross\ Returns = Production\ x\ Farmgate\ Price$

Returns Above Cash Costs – returns after deducting the total cash outlays from the total value of production.

 $Returns\ Above\ Cash\ Costs = Gross\ Returns - Cash\ Costs$

Returns Above Cash and Non-Cash Costs – returns after subtracting the cash and non-cash costs from the total value of production.

```
Returns Above Cash and Non-Cash Costs = Gross Return - (Cash Costs + Non-Cash Costs)
```

Net Returns – refers to the net profit after subtracting all expenses incurred from the total value of production.

```
Net Returns = Gross Returns - Total Costs
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Net Profit-Cost Ratio – determines the rate of return to the farmers (the amount earned by the farmer for every peso spent in the production).

```
Net \ Profit-Cost \ Ratio = Net \ Return \div Total \ Costs
```

Return on Investments – measures the amount of return on an investment, relative to the investment costs. The result is expressed in percentage.

 $Return\ on\ Investments = Net\ Profit-Cost\ Ratio\ x\ 100$

Specific Cost Items

Seeds/Planting materials – are plant materials used for sowing purposes for the production of food, fodder, oil, industrial crops, vegetable, fruit flower, lawn and tree crops and include vegetative parts and/or organs used for propagating the crops/species.

Fertilizers – refer to any substance, solid or liquid, inorganic or organic, natural or synthetic, single or combination of materials that is applied to the soil or on the plant to provide one or more of the essential elements to improve plant nutrition, growth, yield or quality, or for promoting a chemical change that enhances plant nutrition and growth.

Soil ameliorants – are elements placed or mixed into the soil to replenish depleted soil nutrients for better plant growth.

Pesticides – refer to chemicals used to control/eradicate insects, pests and weeds.

Mulching materials – refer to the layer of material applied to the surface of an area of soil to conserve moisture, improve the fertility and health of the soil and reduce weed growth.

Paid Labor

Hired labor – is labor provided by a person who is paid by the farm operator. Payment of wages is either *in cash or in kind* (as agreed). Hired labor includes a man, eventually in combination with an animal or machine in the case of custom services (wages as well as in-kind payments have to be considered).

Unpaid Labor

Operator labor – is labor contributed by the farm operator.

Family labor – is labor provided by the farmer's family members who take part in any production activities.

Exchange labor – is work done by farm laborers in exchange (or as payment) for the work done by the farm operator and family members outside the operator's own farm.

Mandays of unpaid labor are valued at prevailing wage rate in the locality.

Land tax – is amount of tax paid by the owner-operator for the farm land.

Rentals – refer to payments for the use of land, machine, animal, tools and farm machineries.

Fuel and Oil – refer to the cost incurred for the use of gasoline, oil, and other related inputs.

Transport costs of inputs – are expenditures incurred in transporting farm inputs to the production sites.

Transport costs of produce from farm to first point of sale – refer to expenditures incurred in transporting farm produce to the first point of sale. In this case, the farmer receives a price upon delivery of his product from the farm to a specific location (first point of sale).

Interest payment on crop loan – refers to payment for the interest on borrowed capital used in the farm operations.

Landlord's/Landowner's share – is the portion of farmer's production that goes to the owner of farmland based on the agreed sharing arrangement. The valuation is based on the price at which the produce is sold or would be sold in the market.

Financier's share – is the portion of farmer's production that goes to the financier of the farm operations based on the agreed sharing arrangement.

Repairs – cover all repairs and improvements made on tools and equipment and other facilities used in the production process.

Food expenses – expenditures incurred in providing food to exchange and hired laborers.

Harvesters' share – refers to the portion of farmer's production that serves as payment to farm laborers who perform the harvesting.

Water expense – is the payment in cash reported by farmers for the water consumed in the production process during the reference period.

Electricity cost – is payment for electricity consumed in the production process.

Storage fee – refers to the payment in storing the produce in a suitable place for a period of time before disposition or distribution.

Depreciation – refers to the cost of wear and tear of farm tools and equipment, machinery and other farm facilities and structures. It is computed as cost of acquisition divided by the estimated lifespan of farm equipment.

Interest on operating capital – is the cost of capital foregone for the purchase of seeds, fertilizers, chemicals and payment of wages for hired labor. This is derived by multiplying the total cash outlays by the prevailing lending rates from the Bangko Sentral ng Pilipinas (BSP).

| Rental value of owned land/animal – is the imputed cost for the farmland or animal which is derived by asking the farmer how much value of the land or value of the animal would be if it will be rented or | ch the annual |
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SUMMARY OF FINDINGS

FRUITS

CALAMANSI

- ➤ The average maintenance cost of calamansi production was PhP 87,947 per hectare in 2021. For an average yield of 5,687 kilograms per hectare, the gross returns amounted to PhP 179,038.
- ➤ Returns above cash costs amounted to PhP120,929 per hectare. Meanwhile, the average returns above cash and non-cash costs was PhP 119,100 per hectare.
- ➤ After the reduction of all costs, net profit averaged PhP 91,091 per hectare.
- ➤ On the average, production cost of calamansi was PhP 15.46 per kilogram while farmgate price was recorded at PhP 31.48 per kilogram.
- ➤ Net profit-cost ratio was estimated at 1.04. (Table 1)

DURIAN

- ➤ On the average, the maintenance cost of durian production in 2021 was PhP 122,692 per hectare. Gross returns amounted to PhP 212,059 with an average yield of 4,457 kilograms per hectare.
- After deducting cash costs, returns averaged PhP 183,015 per hectare. With the reduction of cash and non-cash costs, returns settled at PhP 114,351 per hectare.
- ➤ After reduction of all costs, returns amounted to PhP 89,368 per hectare.
- ➤ Per kilogram, the production cost of durian was PhP 27.53 while the price received by farmers was PhP 47.58.
- ➤ Net profit of PhP 0.73 was realized for every peso of investment in durian production. (Table 2)

MANGO

- ➤ In 2021, mango production incurred an average maintenance cost of PhP 106,324 per hectare. Gross returns amounted to PhP 183,879 for an average yield of 3,990 kilograms per hectare.
- Per hectare, returns above cash costs amounted to PhP 128,686 while returns above cash and non-cash costs averaged PhP 120,855.
- Less of all costs, farmers netted PhP 77,555 per hectare.
- ➤ The computed average production cost per kilogram was PhP 26.65 with a with a farmgate price of PhP 46.09.
- ➤ An average of PhP 0.73 was earned for every peso of investment in mango farming. (Table 3)

PAPAYA

- Papaya production had an average maintenance cost of PhP 207,253 per hectare in 2021. Gross receipts were recorded at PhP 334,140 with an average yield of 21,415 kilograms per hectare.
- ➤ Returns above cash costs amounted to PhP 185,913 per hectare while returns above cash and non-cash costs was registered at PhP 185,507.
- After the deduction of all costs, the returns averaged PhP 126,887 per hectare.
- ➤ The cost of producing papaya was valued at PhP 9.68 per kilogram and the price received by farmers was PhP 15.60 per kilogram.
- ➤ Per peso invested in papaya production, farmers gained PhP 0.61. (Table 4)

PINEAPPLE

- ➤ Pineapple production recorded an average cost of PhP 132,509 per hectare in 2021. An average yield of 42,615 kilograms per hectare generated gross returns amounting to PhP 831,844.
- ➤ Returns above cash costs figured to PhP 724,801 per hectare. Meanwhile, returns above cash and non-cash costs amounted to PhP 722,683 per hectare.
- When all costs were deducted, net returns amounted to PhP 699,335 per hectare.
- ➤ Pineapple production entailed an average cost of PhP 3.11 per kilogram while the farmgate price was recorded at PhP 19.52 per kilogram.
- ➤ For every peso of investment, pineapple farmers recorded a net profit of PhP 5.28. (Table 5)

WATERMELON

- ➤ In 2021, the cost of producing watermelon was registered at PhP 87,603 per hectare. The average yield of 15,896 kilograms per hectare had gross returns amounting to PhP 259,264.
- ➤ Returns amounted to PhP 204,153 per hectare after deducting cash costs. Less both cash and non-cash costs, returns settled at PhP 203,402 per hectare.
- Less of all costs, net returns amounted to PhP 171,661 per hectare.
- ➤ The average cost of producing a kilogram of watermelon was PhP 5.51 with a farmgate price of PhP 16.31 per kilogram.
- > Net profit-cost ratio was computed at 1.96. (Table 6)

NUTS

CASHEW NUT

- ➤ The average maintenance cost of cashew nut production was PhP 12,669 per hectare. Gross returns reached PhP 85,868 for an average yield of 863 kilograms per hectare.
- > Subsequently, after deducting cash costs, the estimated returns amounted to PhP 84,599 per hectare. Less of cash and non-cash costs, returns settled at PhP 83,594 per hectare.
- After the reduction of all costs, net returns averaged PhP 73,199 per hectare.
- ➤ On a per kilogram basis, production cost of cashew nut was PhP 14.68. Farmgate price was at PhP 99.48 per kilogram.
- ➤ An average of PhP 5.78 was earned for every peso of investment in cashew nut farming. (Table 7)

PILI NUT

- ➤ In 2021, pili nut growers spent an average maintenance cost of PhP 32,014 for every hectare. Gross receipts amounted to PhP 110,721 for an average yield of 2,932 kilograms of pili nut per hectare.
- PReturns less cash costs was valued at PhP 100,150 per hectare. After further deduction of non-cash costs, the amount of returns settled at PhP 90,572 per hectare.
- ➤ Net profit of pili nut producers per hectare averaged PhP 78,707.
- ➤ The cost of production per kilogram of pili nut averaged PhP 10.92. The price received by farmers was PhP 37.76 per kilogram.
- For every peso invested in pili nut, famers earned PhP 2.46. (Table 8)

ROOT CROPS

CASSAVA

- ➤ In 2021, the average cost of producing cassava was PhP 44,901 per hectare. Gross receipts amounted to PhP 102,193 for an average yield of 11,845 kilograms per hectare.
- Returns reached PhP 77,300 per hectare after subtracting cash costs. Excluding both cash and non-cash costs, returns figured to PhP 76,224 per hectare.
- ➤ After deducting all costs, net returns averaged PhP 57,292 per hectare.
- ➤ The average production cost per kilogram was PhP 3.79 while the farmgate price was recorded at PhP 8.63 per kilogram.
- For every peso spent, cassava farmers earned PhP 1.28. (Table 9)

SWEET POTATO

- ➤ In 2021, sweet potato production entailed an average cost of PhP 42,765 per hectare. Gross returns were valued at PhP 138,172 for an average yield of 6,548 kilograms per hectare.
- ➤ Returns above cash costs averaged PhP 124,833 per hectare while returns above cash and non-cash costs amounted to PhP 119,450 per hectare.
- ➤ Net returns of farmers averaged PhP 95,406 per hectare.
- Sweet potato production cost per kilogram stood at PhP 6.53 while farmgate price was recorded at PhP 21.10 per kilogram.
- ➤ Net profit-cost ratio was estimated at 2.23. (Table 10)

BULBS

ONION (RED)

- ➤ Onion (red) was produced at an average cost of PhP 186,300 per hectare in 2021. For an average yield of 11,693 kilograms per hectare, gross receipts amounted to PhP 638,201.
- Returns above cash costs amounted to PhP 495,432 per hectare. Returns above cash and non-cash costs averaged PhP 483,434 per hectare.
- Deducting all costs, net returns amounted to PhP 451,901 per hectare.
- ➤ The per kilogram cost of production of onion (red) was estimated at PhP 15.93. Farmgate price averaged PhP 54.58 per kilogram.
- ➤ For every peso of investment in onion (red) production, a net gain of PhP 2.43 was realized. (Table 11)

ONION (MULTIPLIER)

- ➤ Production of onion (multiplier) recorded an average cost of PhP 156,553 per hectare in 2021. The generated gross returns for an average yield of 9,749 kilograms amounted to PhP 531,733.
- After subtracting cash costs, returns settled at PhP 454,972 per hectare. Returns amounted to PhP 406,621 per hectare after deducting cash and non-cash costs.
- Net returns per hectare averaged PhP 375,180.
- ➤ On the average, production cost of onion (multiplier) was PhP 16.06 per kilogram while farmgate price was recorded at PhP 54.54 per kilogram.
- Producers earned PhP 2.40 for every peso invested in onion (multiplier) farming. (Table 12)

GARLIC

- ➤ In 2021, garlic production came up with an average cost of PhP 142,770 per hectare. Gross returns reached PhP 264,028 for an average yield of 2,429 kilograms per hectare.
- Returns amounted to PhP 201,331 per hectare after deducting cash costs. Meanwhile, returns settled at PhP 174,483 per hectare after deducting cash and non-cash costs.
- Net returns of farmers amounted to PhP 121,258 per hectare.
- ➤ Per kilogram, production cost of garlic was PhP 58.77 while farmgate price averaged PhP 108.68.
- For every peso of investment in garlic production, a net gain of PhP 0.85 was realized. (Table 13)

VEGETABLES

AMPALAYA

- ➤ Ampalaya production entailed an average cost of PhP 219,584 per hectare in 2021. With an average yield of 8,279 kilograms per hectare, gross returns amounted to PhP 364,447.
- ➤ Less cash costs, returns amounted to PhP 262,758 per hectare. Returns above cash and non-cash costs settled at PhP 258,397 per hectare.
- Net profit of ampalaya producers per hectare averaged PhP 144,863.
- ➤ The cost per kilogram of producing ampalaya was PhP 26.52 while farmgate price was PhP 44.02 per kilogram.
- For every peso spent, ampalaya farmers earned PhP 0.66. (Table 14)

CABBAGE

- ➤ The average cost of producing cabbage in 2021 was estimated at PhP 175,461 per hectare. A yield of 16,013 kilograms per hectare grossed PhP 489,047.
- Returns above cash costs amounted to PhP 391,049 per hectare. Returns above cash and non-cash costs averaged PhP 390,856 per hectare.
- Net profit amounted to PhP 313,586 per hectare.
- ➤ The cost of producing cabbage averaged PhP 10.96 per kilogram while the price received by farmers was PhP 30.54 per kilogram.
- Producers netted PhP 1.79 for every peso invested during the reference year. (Table 15)

CARROT

- Carrot growers recorded an average production cost of PhP 130,884 per hectare in 2021. An average yield of 14,577 kilograms per hectare generated gross receipts of PhP 593,994.
- ➤ After deducting cash costs, returns amounted to PhP 516,301 per hectare. Less of the combined cash and non-cash costs, returns reached PhP 516,263 per hectare.
- ➤ Net returns of carrot producers per hectare averaged PhP 463,109.
- ➤ Estimated production cost stood at PhP 8.98 per kilogram while farmer's price averaged PhP 40.75 per kilogram.
- For every peso spent by carrot farmers in production, they earned PhP 3.54. (Table 16)

CAULIFLOWER

- ➤ In 2021, the cost of producing a hectare of cauliflower averaged PhP 160,451. From an average yield per hectare of 11,050 kilograms, gross returns amounted to PhP 759,218.
- ➤ Returns amounted to PhP 653,181 per hectare after subtracting cash costs. After further reduction of cash non-cash costs, returns equaled to PhP 642,901 per hectare.
- ➤ Deducting all costs, returns amounted to PhP 598,767 per hectare.
- ➤ Per kilogram, production cost averaged PhP 14.52 while farmgate price was PhP 68.71.
- ➤ For every peso investment in cauliflower farming, PhP 3.73 was earned. (Table 17)

EGGPLANT

- ➤ On the average, the cost of producing a hectare of eggplant was PhP 183,641 in 2021. The average yield per hectare of 11,180 kilograms grossed PhP 394,861.
- ➤ Net of cash costs, returns reached PhP 278,490 per hectare. After deducting cash and non-cash costs, returns amounted to PhP 272, 394 per hectare.
- Farmers realized net returns of PhP 211,220 per hectare after all costs were subtracted.
- ➤ The cost of producing a kilogram of eggplant averaged PhP 16.43 while farmgate price stood at PhP 35.32 per kilogram.
- ➤ Net profit-cost ratio was estimated at 1.15. (Table 18)

HABITCHUELAS

- ➤ Habitchuelas farmers incurred an average production cost of PhP 103,743 per hectare. From an average yield of 4,636 kilograms per hectare, gross returns figured to PhP 140,461.
- Less of cash costs, returns registered at PhP 94,013, while deducting both cash and non-cash costs, returns amounted to PhP 91,810.
- ➤ Net returns averaged PhP 36,719 per hectare.
- ➤ The average cost of producing a kilogram of habitchuelas was PhP 22.38. Farmgate price was registered at PhP 30.30 per kilogram.
- Per peso invested in habitchuelas production, PhP 0.35 was earned. (Table 19)

WHITE POTATO

- ➤ In 2021, white potato production entailed an average cost of PhP 236,782 per hectare. Gross receipts totaled to PhP 580,799 with an average yield of 15,731 kilograms per hectare.
- ➤ Returns above cash costs averaged PhP 437,067 per hectare while the returns above cash and non-cash costs figured to PhP 424,153 per hectare.
- ➤ Net returns averaged PhP 344,017 per hectare.
- Production cost per hectare averaged PhP 15.05 with a farmgate price of PhP 36.92 per kilogram.
- Net profit-cost ratio stood at 1.45. (Table 20)

STRINGBEANS

- Stringbeans production recorded an average cost of PhP 195,380 per hectare. The generated gross returns with an average yield of 13,708 kilograms totaled PhP 425,370.
- Returns after deducting cash costs amounted to PhP 339,202 per hectare. Net of cash and non-cash costs, returns averaged PhP 334,825 per hectare.
- ➤ Net returns amounted to PhP 229,990 per hectare.
- ➤ On a per kilogram basis, production cost averaged PhP 14.25 while farmgate price was estimated at PhP 31.03.
- Farmers gained an amount of PhP 1.18 for every peso ventured in stringbeans production. (Table 21)

TOMATO

- Tomato production recorded an average cost of PhP 267,785 per hectare in 2021. With an average yield of 13,744 kilograms, gross returns reached PhP 387,433.
- Returns above cash costs amounted to PhP 186,596 per hectare. Returns above cash and non-cash costs averaged PhP 186,131 per hectare.
- After all costs were subtracted, farmers netted PhP 119,648 per hectare.
- A kilogram of tomato production incurred an average cost of PhP 19.48. The price received by farmers was PhP 28.19 per kilogram.
- Farmers generated a net gain of PhP 0.45 for every peso of investment. (Table 22)

LEGUMES

MONGO

- ➤ The cost of mongo production averaged PhP 25,134 per hectare in 2021. Average yield per hectare of 851 kilograms generated gross receipts of PhP 53,851.
- After cash expenses were deducted, returns averaged PhP 44,626. Returns after subtracting cash and non-cash expenses amounted to PhP 40,925 per hectare.
- Less all costs, returns amounted to PhP 28,717 per hectare.
- ➤ The average production cost per kilogram was PhP 29.54 while the price received by farmers was recorded at PhP 63.28 per kilogram.
- Per peso invested in mongo production, farmers gained PhP 1.14. (Table 23)

PEANUT

- ➤ On the average, the cost of peanut production totaled PhP 44,124 per hectare in 2021. Yield per hectare of 1,684 kilograms on average amounted to PhP 70,257.
- ➤ Returns above cash costs figured to PhP 45,606 per hectare. Returns above cash and non-cash costs averaged PhP 41,414 per hectare.
- ➤ When all costs were removed, farmers received a net gain of PhP 26,133 per hectare.
- ➤ The cost of producing a kilogram of peanut was PhP 26.21 while farmgate price was PhP 41.73 per kilogram.
- The net profit-cost ratio was estimated at 0.59. (Table 24)

COMMERCIAL CROP

COFFEE

- ➤ In 2021, a one-hectare coffee farm incurred an average production cost of PhP 50,976. With an average yield per hectare of 538 kilograms, gross gross receipts figured to PhP 43,836.
- ➤ Returns settled at PhP 6,612 per hectare after deducting cash costs. After deducting cash and non-cash costs, returns amounted to PhP 5,469 per hectare.
- ➤ A deficit of PhP 7,140 per hectare was recorded after deducting all costs.
- ➤ Per kilogram, the average production cost was PhP 94.67 while farmgate price was at PhP 81.41.
- ➤ Farmers suffered a net loss of PhP 0.14 for every peso invested in coffee production. (Table 25)

FISHERIES

MILKFISH (BRACKISHWATER FISHPOND)

- ➤ The cost per hectare of milkfish brackish water fishpond averaged PhP 50,108. With an average yield of 1,250 kilograms, gross returns settled at PhP 134,553.
- ➤ Returns generated after deducting cash costs amounted to PhP 96,953 per hectare. Further reduction of cash and non-cash costs, returns settled at PhP 95,955 per hectare.
- ➤ Net returns averaged PhP 84,444 per hectare.
- ➤ A kilogram of milkfish entailed an average production cost of PhP 40.09. Meanwhile, the price received by farmers was PhP 107.65 per kilogram.
- Growers earned an estimated PhP 1.69 for every peso invested in milkfish production. (Table 26)

TILAPIA

- ➤ Tilapia production incurred an average cost of PhP 325,784 per hectare. From an average yield of 6,325 kilograms, gross returns reached PhP 545,815.
- ➤ Returns above cash costs amounted to PhP 270,188 per hectare. Less of cash and non-cash costs, returns settled at PhP 267,191 per hectare.
- ➤ Net returns per hectare averaged PhP 220,032.
- ➤ On the average, production cost per kilogram was PhP 51.51, while farmgate price was quoted at PhP 86.30.
- Net profit-cost ratio was computed at 0.68. (Table 27)

STATISTICAL TABLES AND FIGURES

Table A. Summary of Average Costs of Production, Selected Commodities, Philippines, 2021

| Commodity | Gross Returns (PhP/ha) | Total Costs (PhP/ha) | Net Returns (PhP/ha) | Net Profit- Cost Ratio | Cost per Kilogram (PhP) | Yield per Hectare (kg/ha) | Farmgate Price (PhP/kg) | Return on Investments (percent) |
|------------------------|------------------------------|----------------------------|----------------------------|---------------------------|-------------------------------|---------------------------------|-------------------------------|---------------------------------------|
| 1. Calamansi | 179,038 | 87,947 | 91,091 | 1.04 | 15.46 | 5.687 | 31.48 | 103.57 |
| 2. Durian | 212,059 | 122,692 | 89,368 | 0.73 | 27.53 | 4,457 | 47.58 | 72.84 |
| 3. Mango | 183,879 | 106,324 | 77,555 | 0.73 | 26.65 | 3,990 | 46.09 | 72.94 |
| 4. Papaya | 334,140 | 207,253 | 126,887 | 0.61 | 9.68 | 21,415 | 15.60 | 61.22 |
| 5. Pineapple | 831,844 | 132,509 | 699,335 | 5.28 | 3.11 | 42,615 | 19.52 | 527.77 |
| 6. Watermelon | 259,264 | 87,603 | 171,661 | 1.96 | 5.51 | 15,896 | 16.31 | 195.95 |
| 7. Cashew Nut | 85,868 | 12,669 | 73,199 | 5.78 | 14.68 | 863 | 99.48 | 577.78 |
| 8. Pili Nut | 110,721 | 32,014 | 78,707 | 2.46 | 10.92 | 2,932 | 37.76 | 245.85 |
| 9. Cassava | 102,193 | 44,901 | 57,292 | 1.28 | 3.79 | 11,845 | 8.63 | 127.60 |
| 10. Sweet Potato | 138,172 | 42,765 | 95,406 | 2.23 | 6.53 | 6,548 | 21.10 | 223.09 |
| 11. Onion (Red) | 638,201 | 186,300 | 451,901 | 2.43 | 15.93 | 11,693 | 54.58 | 242.57 |
| 12. Onion (Multiplier) | 531,733 | 156,553 | 375,180 | 2.40 | 16.06 | 9,749 | 54.54 | 239.65 |
| 13. Garlic | 264,028 | 142,770 | 121,258 | 0.85 | 58.77 | 2,429 | 108.68 | 84.93 |
| 14. Ampalaya | 364,447 | 219,584 | 144,863 | 0.66 | 26.52 | 8,279 | 44.02 | 65.97 |
| 15. Cabbage | 489,047 | 175,461 | 313,586 | 1.79 | 10.96 | 16,013 | 30.54 | 178.72 |
| 16. Carrot | 593,994 | 130,884 | 463,109 | 3.54 | 8.98 | 14,577 | 40.75 | 353.83 |
| 17. Cauliflower | 759,218 | 160,451 | 598,767 | 3.73 | 14.52 | 11,050 | 68.71 | 373.18 |
| 18. Eggplant | 394,861 | 183,641 | 211,220 | 1.15 | 16.43 | 11,180 | 35.32 | 115.02 |
| 19. Habitchuelas | 140,461 | 103,743 | 36,719 | 0.35 | 22.38 | 4,636 | 30.30 | 35.39 |
| 20. White Potato | 580,799 | 236,782 | 344,017 | 1.45 | 15.05 | 15,731 | 36.92 | 145.29 |
| 21. Stringbeans | 425,370 | 195,380 | 229,990 | 1.18 | 14.25 | 13,708 | 31.03 | 117.71 |
| 22. Tomato | 387,433 | 267,785 | 119,648 | 0.45 | 19.48 | 13,744 | 28.19 | 44.68 |
| 23. Mongo | 53,851 | 25,134 | 28,717 | 1.14 | 29.54 | 851 | 63.28 | 114.25 |
| 24. Peanut | 70,257 | 44,124 | 26,133 | 0.59 | 26.21 | 1,684 | 41.73 | 59.22 |
| 25. Coffee | 43,836 | 50,976 | -7,140 | -0.14 | 94.67 | 538 | 81.41 | -14.01 |
| 26. Milkfish | 134,553 | 50,108 | 84,444 | 1.69 | 40.09 | 1,250 | 107.65 | 168.52 |
| 27. Tilapia | 545,815 | 325,784 | 220,032 | 0.68 | 51.51 | 6,325 | 86.30 | 67.54 |

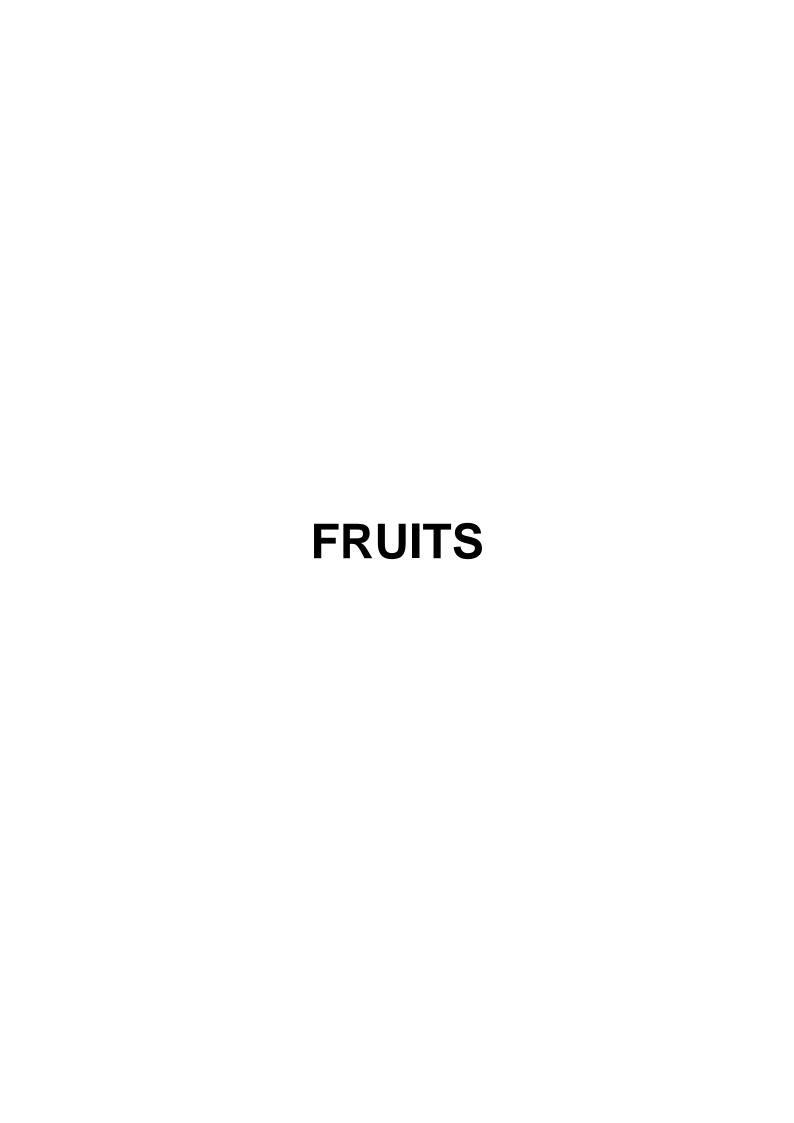


Figure 1. Return on Investments (ROI) of Selected Fruits,
Philippines, 2020 - 2021

2020 - 2021

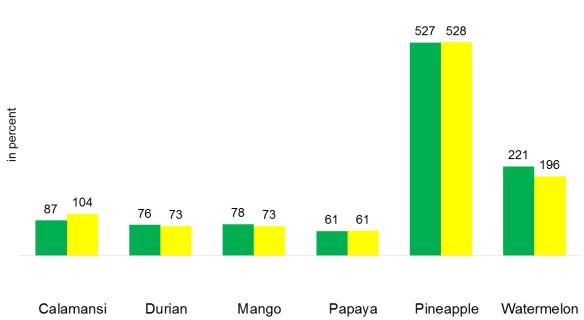


Table 1. Calamansi: Average Costs of Production, Philippines, 2019 - 2021*

| ITEM | 2019 | 2020 | 2021 |
|--|---------|---------|---------|
| | (in | re) | |
| CASH COSTS | 52,074 | 54,011 | 58,109 |
| Fertilizer | 5,547 | 5,222 | 6,488 |
| Pesticides | 998 | 930 | 1,020 |
| Hired labor | 39,527 | 41,720 | 44,161 |
| Wages for overseer | 842 | 888 | 940 |
| Land tax | 452 | 456 | 461 |
| Rentals | 160 | 161 | 179 |
| Fuel and oil | 632 | 613 | 646 |
| Transport of inputs | 646 | 667 | 731 |
| Interest on crop loan | 73 | 81 | 89 |
| Food expense | 1,507 | 1,548 | 1,633 |
| Repairs | 1,671 | 1,704 | 1,739 |
| Irrigation fee | 20 | 19 | 22 |
| NON-CASH COSTS | 1,693 | 1,627 | 1,829 |
| Hired labor paid in kind | 120 | 127 | 134 |
| Wages for overseer (paid in kind) | 446 | 471 | 498 |
| Landlord's share | 162 | 158 | 181 |
| Harvester's share | 487 | 407 | 482 |
| Lease rental | 478 | 465 | 534 |
| IMPUTED COSTS | 24,737 | 25,457 | 28,009 |
| Operator and family labor | 8,181 | 8,635 | 9,141 |
| Exchange labor | 17 | 17 | 18 |
| Depreciation | 3,911 | 4,302 | 4,732 |
| Interest on operating capital | 3,325 | 3,456 | 3,728 |
| Rental value of owned land | 9,304 | 9,046 | 10,390 |
| TOTAL COSTS | 78,505 | 81,094 | 87,947 |
| GROSS RETURNS | 181,023 | 151,312 | 179,038 |
| RETURNS ABOVE CASH COSTS | 128,949 | 97,301 | 120,929 |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 127,256 | 95,674 | 119,100 |
| NET RETURNS | 102,518 | 70,218 | 91,091 |
| NET PROFIT - COST RATIO | 1.31 | 0.87 | 1.04 |
| Cost per kilogram (PhP) | 12.23 | 14.69 | 15.46 |
| Yield per hectare (kg/ha) | 6,422 | 5,520 | 5,687 |
| Farmgate price (PhP/kg) * - Refers to maintenance costs only | 28.19 | 27.41 | 31.48 |

^{* -} Refers to maintenance costs only

Note: Details may not add up to totals due to rounding off

The input structures are based on the benchmark generated by the 1998 Costs and Returns Survey of Calamansi Production

Table 2. Durian: Average Costs of Production, Philippines, 2019 - 2021*

| ITEM | 2019 | 2020 | 2021 |
|---------------------------------------|---------|---------|---------|
| | (in | re) | |
| CASH COSTS | 25,848 | 25,163 | 29,044 |
| Fertilizer | 12,304 | 11,231 | 14,271 |
| Pesticides | 596 | 555 | 609 |
| Other material inputs | 14 | 13 | 17 |
| Hired labor | 7,360 | 7,769 | 8,223 |
| Land tax | 1,207 | 1,219 | 1,231 |
| Land rental | 860 | 779 | 890 |
| Transportation cost of inputs | 1,341 | 1,384 | 1,518 |
| Fuel and oil | 15 | 15 | 16 |
| Food expense | 739 | 759 | 801 |
| Repairs | 1,411 | 1,438 | 1,468 |
| NON-CASH COSTS | 65,115 | 64,512 | 68,664 |
| Hired labor (paid in kind) | 37,095 | 39,154 | 41,444 |
| Landlord's share | 558 | 506 | 578 |
| Harvester's share | 27,462 | 24,852 | 26,642 |
| IMPUTED COSTS | 22,726 | 22,573 | 24,984 |
| Operator/family labor | 7,261 | 7,664 | 8,112 |
| Exchange labor | 460 | 486 | 514 |
| Depreciation | 3,877 | 4,264 | 4,691 |
| Interest on operating capital | 1,437 | 1,387 | 1,638 |
| Rental value of owned land | 9,691 | 8,772 | 10,028 |
| TOTAL COSTS | 113,689 | 112,247 | 122,692 |
| GROSS RETURNS | 218,583 | 197,813 | 212,059 |
| RETURNS ABOVE CASH COSTS | 192,735 | 172,651 | 183,015 |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 127,619 | 108,139 | 114,351 |
| NET RETURNS | 104,894 | 85,566 | 89,368 |
| NET PROFIT - COST RATIO | 0.92 | 0.76 | 0.73 |
| Cost per kilogram (PhP) | 23.92 | 23.62 | 27.53 |
| Yield per hectare (kg/ha) | 4,754 | 4,753 | 4,457 |
| Farmgate price (PhP/kg) | 45.98 | 41.62 | 47.58 |

^{* -} Refers to maintenance costs only

Note: Details may not add up to totals due to rounding off

The input structures are based on the benchmark generated by the 1997 Costs and Returns Survey of Durian Production

Table 3. Mango: Average Costs of Production, Philippines, 2019 - 2021*

| ITEM | 2019 | 2020 | 2021 | |
|---------------------------------------|---------|----------------------|---------|--|
| | (in Pl | (in PhP per hectare) | | |
| CASH COSTS | 49,741 | 48,992 | 55,193 | |
| Fertilizer | 14,842 | 13,384 | 17,219 | |
| Pesticides | 7,876 | 7,340 | 8,046 | |
| Hired labor | 15,641 | 16,509 | 17,475 | |
| Land tax | 856 | 865 | 874 | |
| Rentals | 2,755 | 2,870 | 3,053 | |
| Water/electric bills | 305 | 296 | 312 | |
| Fuel and oil | 1,909 | 1,854 | 1,953 | |
| Interest on crop loan | 2,429 | 2,672 | 2,939 | |
| Food expense | 1,534 | 1,577 | 1,663 | |
| Repairs | 1,594 | 1,625 | 1,659 | |
| NON-CASH COSTS | 7,107 | 7,322 | 7,832 | |
| Hired labor (paid in kind) | 981 | 1,036 | 1,096 | |
| Rentals (machine and vehicle) | 183 | 193 | 204 | |
| Landlord's share | 4,982 | 5,108 | 5,468 | |
| Harvesters' share | 960 | 985 | 1,064 | |
| IMPUTED COSTS | 36,926 | 39,656 | 43,300 | |
| Operator and family labor | 7,776 | 8,207 | 8,687 | |
| Depreciation | 22,885 | 25,174 | 27,691 | |
| Interest on operating capital | 2,719 | 2,639 | 3,029 | |
| Rental value of owned land | 3,547 | 3,636 | 3,892 | |
| TOTAL COSTS | 93,774 | 95,969 | 106,324 | |
| GROSS RETURNS | 166,052 | 170,386 | 183,879 | |
| RETURNS ABOVE CASH COSTS | 116,311 | 121,394 | 128,686 | |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 109,204 | 114,072 | 120,855 | |
| NET RETURNS | 72,278 | 74,417 | 77,555 | |
| NET PROFIT - COST RATIO | 0.77 | 0.78 | 0.73 | |
| Cost per kilogram (PhP) | 23.71 | 24.25 | 26.65 | |
| Yield per hectare (kg/ha) | 3,954 | 3,957 | 3,990 | |
| Farmgate price (PhP/kg) | 41.99 | 43.05 | 46.09 | |

^{*-} Refers to maintenance costs only

Note: Details may not add up to totals due to rounding off

The input structures are based on the benchmark generated by the 1996 Costs and Returns Survey of Mango Production

Table 4. Papaya: Average Costs of Production, Philippines, 2019 - 2021*

| ITEM | 2019 | 2020 | 2021 |
|---------------------------------------|---------|---------------|---------|
| | (in P | hP per hectar | e) |
| CASH COSTS | 132,392 | 134,341 | 148,227 |
| Fertilizer | 31,278 | 29,591 | 36,261 |
| Pesticides | 4,855 | 4,525 | 4,960 |
| Other material inputs | 10 | 10 | 12 |
| Hired labor | 49,297 | 52,033 | 55,077 |
| Land tax | 323 | 327 | 330 |
| Rentals | 7,502 | 7,155 | 7,675 |
| Fuel and oil | 10,823 | 10,511 | 11,073 |
| Transport costs of inputs | 6,362 | 6,566 | 7,202 |
| Irrigation fee | 134 | 124 | 134 |
| Interest on crop loan | 15,748 | 17,323 | 19,055 |
| Food expenses | 2,215 | 2,276 | 2,401 |
| Repairs | 1,546 | 1,576 | 1,609 |
| Landlord's share | 67 | 62 | 67 |
| Wages for overseer | 170 | 180 | 190 |
| Electric bill | 551 | 535 | 564 |
| Others | 1,509 | 1,548 | 1,617 |
| NON-CASH COSTS | 398 | 377 | 406 |
| Hired labor (paid in kind) | 77 | 82 | 87 |
| Landlord's share | 247 | 228 | 246 |
| Harvester's share | 74 | 67 | 74 |
| IMPUTED COSTS | 50,599 | 53,798 | 58,620 |
| Operator/family labor | 13,304 | 14,042 | 14,863 |
| Depreciation | 27,178 | 29,896 | 32,885 |
| Interest on operating capital | 6,055 | 6,106 | 6,826 |
| Rental value of owned land | 4,062 | 3,755 | 4,046 |
| TOTAL COSTS | 183,390 | 188,517 | 207,253 |
| GROSS RETURNS | 334,924 | 303,900 | 334,140 |
| RETURNS ABOVE CASH COSTS | 202,532 | 169,559 | 185,913 |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 202,134 | 169,181 | 185,507 |
| NET RETURNS | 151,535 | 115,383 | 126,887 |
| NET PROFIT - COST RATIO | 0.83 | 0.61 | 0.61 |
| Cost per kilogram (PhP) | 8.58 | 8.98 | 9.68 |
| Yield per hectare(kg/ha) | 21,377 | 20,985 | 21,415 |
| Farmgate price (PhP/kg) | 15.67 | 14.48 | 15.60 |

^{* -} Refers to maintenance costs only

Note: Details may not add up to totals due to rounding off

The input structures are based on the benchmark generated by the 1999 Costs and Returns Survey of Papaya Production

Table 5. Pineapple: Average Costs of Production, Philippines, 2019 - 2021

| ITEM | 2019 | 2020 | 2021 |
|---------------------------------------|---------|-------------|---------|
| | (in Ph | P per hecta | re) |
| CASH COSTS | 99,870 | 100,815 | 107,043 |
| Seeds/planting materials | 48,211 | 48,867 | 49,245 |
| Fertilizer | 15,266 | 14,283 | 18,023 |
| Pesticides | 1,752 | 1,633 | 1,790 |
| Other material inputs | 1,007 | 942 | 1,189 |
| Hired labor | 17,095 | 18,043 | 19,099 |
| Land tax | 337 | 341 | 344 |
| Rentals | 7,803 | 7,915 | 7,983 |
| Fuel and oil | 101 | 98 | 104 |
| Transport of inputs | 1,996 | 2,060 | 2,259 |
| Irrigation fee | 617 | 626 | 631 |
| Interest on crop loan | 2,574 | 2,831 | 3,114 |
| Food expenses | 580 | 596 | 628 |
| Repairs | 2,530 | 2,580 | 2,633 |
| NON-CASH COSTS | 2,073 | 2,101 | 2,118 |
| Hired labor (paid in kind) | 6 | 7 | 7 |
| Landlord's share | 14 | 14 | 14 |
| Harvesters' share | 10 | 9 | 10 |
| Lease rental | 2,043 | 2,071 | 2,087 |
| IMPUTED COSTS | 21,035 | 21,965 | 23,348 |
| Operator and family labor | 10,706 | 11,300 | 11,961 |
| Exchange labor | 549 | 579 | 613 |
| Depreciation | 2,567 | 2,823 | 3,106 |
| Interest on operating capital | 5,906 | 5,937 | 6,332 |
| Rental value of owned land | 1,308 | 1,326 | 1,336 |
| TOTAL COSTS | 122,977 | 124,881 | 132,509 |
| GROSS RETURNS | 795,057 | 782,978 | 831,844 |
| RETURNS ABOVE CASH COSTS | 695,187 | 682,163 | 724,801 |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 693,115 | 680,062 | 722,683 |
| NET RETURNS | 672,080 | 658,097 | 699,335 |
| NET PROFIT - COST RATIO | 5.47 | 5.27 | 5.28 |
| Cost per kilogram (PhP) | 2.96 | 3.09 | 3.11 |
| Yield per hectare (kg/ha) | 41,604 | 40,422 | 42,615 |
| Farmgate price (PhP/kg) | 19.11 | 19.37 | 19.52 |

Note: Details may not add up to totals due to rounding off

The input structures are based on the benchmark generated by the 1999 Costs and Returns Survey of Pineapple Production

Table 6. Watermelon: Average Costs of Production, Philippines, 2019 - 2021

| ITEM | 2019 | 2020 | 2021 | |
|---------------------------------------|---------|----------------------|---------|--|
| | (in F | (in PhP per hectare) | | |
| CASH COSTS | 49,610 | 49,609 | 55,111 | |
| Seeds/planting materials | 941 | 914 | 997 | |
| Fertilizer | 13,283 | 12,052 | 15,158 | |
| Pesticides | 3,647 | 3,399 | 3,726 | |
| Other material inputs | 53 | 48 | 60 | |
| Hired labor | 24,117 | 25,456 | 26,945 | |
| Land tax | 303 | 306 | 309 | |
| Rentals | 2,576 | 2,623 | 2,813 | |
| Fuel and oil | 1,023 | 994 | 1,047 | |
| Transport cost of inputs | 365 | 376 | 413 | |
| Irrigation fee | 73 | 70 | 77 | |
| Interest on crop loan | 814 | 895 | 985 | |
| Food expenses | 1,576 | 1,619 | 1,708 | |
| Repairs | 840 | 856 | 874 | |
| NON-CASH COSTS | 704 | 693 | 751 | |
| Seeds | 91 | 89 | 97 | |
| Hired labor (paid in kind) | 95 | 100 | 106 | |
| Landlord's share | 106 | 103 | 113 | |
| Harvester's share | 29 | 29 | 29 | |
| Lease rental | 383 | 372 | 406 | |
| IMPUTED COSTS | 28,166 | 29,610 | 31,742 | |
| Operator and family labor | 18,919 | 19,969 | 21,137 | |
| Exchange labor | 1,103 | 1,164 | 1,232 | |
| Depreciation | 3,836 | 4,220 | 4,642 | |
| Interest on operating capital | 2,979 | 2,967 | 3,323 | |
| Rental value of owned land | 1,329 | 1,291 | 1,408 | |
| TOTAL COSTS | 78,480 | 79,912 | 87,603 | |
| GROSS RETURNS | 255,409 | 256,191 | 259,264 | |
| RETURNS ABOVE CASH COSTS | 205,800 | 206,583 | 204,153 | |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 205,095 | 205,890 | 203,402 | |
| NET RETURNS | 176,929 | 176,279 | 171,661 | |
| NET PROFIT - COST RATIO | 2.25 | 2.21 | 1.96 | |
| Cost per kilogram (PhP) | 4.73 | 4.66 | 5.51 | |
| Yield per hectare (kg/ha) | 16,596 | 17,137 | 15,896 | |
| Farmgate price (PhP/kg) | 15.39 | 14.95 | 16.31 | |

Note: Details may not add up to totals due to rounding off

The input structures are based on the benchmark generated by the 1999 Costs and Returns Survey of Watermelon Production

NUTS

Figure 2. Return on Investments (ROI) of Selected Nuts, Philippines, 2020 - 2021



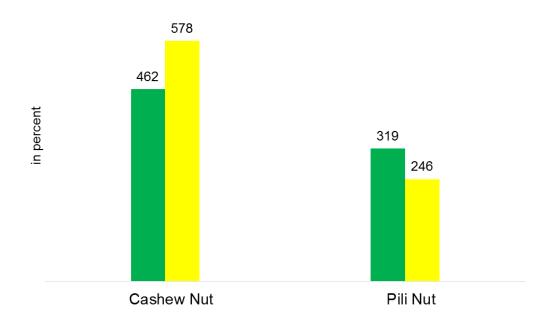


Table 7. Cashew Nut: Average Costs of Production, Philippines, 2019 - 2021*

| ITEM | 2019 | 2020 | 2021 | | |
|---------------------------------------|--------|----------------------|--------|--|--|
| | (in | (in PhP per hectare) | | | |
| CASH COSTS | 1,174 | 1,217 | 1,269 | | |
| Fertilizer | 2 | 2 | 2 | | |
| Hired labor | 599 | 633 | 670 | | |
| Land tax | 250 | 252 | 255 | | |
| Food expense | 127 | 130 | 137 | | |
| Repairs | 197 | 200 | 205 | | |
| NON-CASH COSTS | 723 | 809 | 1,005 | | |
| Hired labor (paid in kind) | 366 | 387 | 409 | | |
| Landlord's share | 103 | 121 | 170 | | |
| Harvester's share | 253 | 302 | 426 | | |
| IMPUTED COSTS | 8,035 | 8,797 | 10,395 | | |
| Operator/family labor | 4,953 | 5,228 | 5,534 | | |
| Depreciation | 450 | 495 | 544 | | |
| Interest on operating capital | 43 | 45 | 48 | | |
| Rental value of owned land | 2,590 | 3,029 | 4,269 | | |
| TOTAL COSTS | 9,932 | 10,824 | 12,669 | | |
| GROSS RETURNS | 50,978 | 60,881 | 85,868 | | |
| RETURNS ABOVE CASH COSTS | 49,803 | 59,663 | 84,599 | | |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 49,081 | 58,854 | 83,594 | | |
| NET RETURNS | 41,045 | 50,057 | 73,199 | | |
| NET PROFIT - COST RATIO | 4.13 | 4.62 | 5.78 | | |
| Cost per kilogram (PhP) | 11.76 | 12.55 | 14.68 | | |
| Yield per hectare (kg/ha) | 845 | 863 | 863 | | |
| Farmgate price (PhP/kg) | 60.35 | 70.58 | 99.48 | | |

^{* -} Refers to maintenance costs only

Note: Details may not add up to totals due to rounding off

The input structures are based on the benchmark generated by the 1996 Costs and Returns Survey of Cashew Production

Table 8. Pili Nut: Average Costs of Production, Philippines, 2019 - 2021*

| ITEM | 2019 | 2020 | 2021 |
|--|----------------------|---------|---------|
| | (in PhP per hectare) | | |
| CASH COSTS | 9,688 | 10,095 | 10,572 |
| Hired labor | 7,556 | 7,975 | 8,442 |
| Land tax | 578 | 584 | 590 |
| Lease rental | 345 | 296 | 246 |
| Transport of inputs | 121 | 125 | 137 |
| Food expense | 562 | 578 | 610 |
| Repairs | 527 | 537 | 548 |
| NON-CASH COSTS | 14,574 | 12,114 | 9,578 |
| Hired labor in kind | 186 | 196 | 208 |
| Landlord's share | 3,255 | 2,796 | 2,324 |
| Harvester's share | 11,133 | 9,122 | 7,046 |
| IMPUTED COSTS | 12,124 | 11,976 | 11,864 |
| Operator/family labor | 5,904 | 6,231 | 6,596 |
| Depreciation | 1,233 | 1,357 | 1,492 |
| Interest on operating capital | 535 | 565 | 598 |
| Rental value of owned land | 4,452 | 3,823 | 3,178 |
| TOTAL COSTS | 36,387 | 34,185 | 32,014 |
| GROSS RETURNS | 174,944 | 143,350 | 110,721 |
| RETURNS ABOVE CASH COSTS | 165,255 | 133,255 | 100,150 |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 150,681 | 121,141 | 90,572 |
| NET RETURNS | 138,557 | 109,165 | 78,707 |
| NET PROFIT - COST RATIO | 3.81 | 3.19 | 2.46 |
| Cost per kilogram (PhP) | 11 | 10.83 | 10.92 |
| Yield per hectare (kg/ha) | 3,308 | 3,156 | 2,932 |
| Farmgate price (PhP/kg) * - Refers to maintenance cost only | 52.89 | 45.42 | 37.76 |

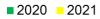
^{* -} Refers to maintenance cost only

Note: Details may not add up to totals due to rounding off

The input structures are based on the benchmark generated by the 1997 Costs and Returns Survey of Pili Production

ROOT CROPS

Figure 3. Return on Investments (ROI) of Selected Root Crops, Philippines, 2020 - 2021



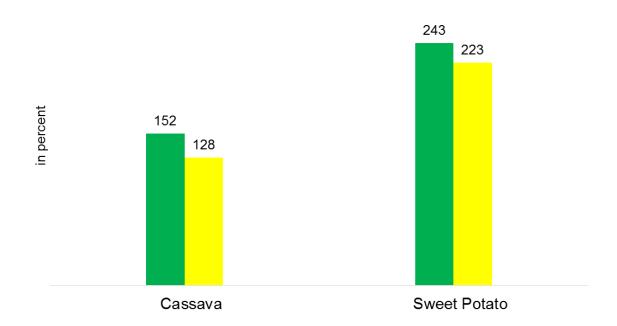


Table 9. Cassava: Average Costs of Production, Philippines, 2019 - 2021

| ITEM | 2019 | 2020 | 2021 |
|---------------------------------------|--------|----------------|---------|
| | (in | PhP per hectar | e) |
| CASH COSTS | 22,295 | 23,547 | 24,893 |
| Planting materials | 300 | 340 | 325 |
| Fertilizer | 3,516 | 3,132 | 3,867 |
| Pesticides | 312 | 291 | 319 |
| Hired labor | 10,629 | 11,543 | 12,218 |
| Land tax | 104 | 105 | 106 |
| Caretaker/overseer's wages | 210 | 222 | 235 |
| Rentals | 1,494 | 1,629 | 1,646 |
| Fuel | 62 | 60 | 64 |
| Transport cost of inputs | 65 | 67 | 73 |
| Interest payment on crop loan | 209 | 230 | 253 |
| Landowner's share | 3,780 | 4,281 | 4,095 |
| Repairs | 1,312 | 1,338 | 1,365 |
| Food expense | 239 | 246 | 259 |
| Other costs | 63 | 65 | 67 |
| NON-CASH COSTS | 992 | 1,122 | 1,076 |
| Planting materials | 792 | 897 | 858 |
| Hired labor | 20 | 22 | 23 |
| Harvesters' share | 36 | 41 | 39 |
| Rentals | 7 | 8 | 7 |
| Landowner's share | 137 | 156 | 149 |
| IMPUTED COSTS | 17,003 | 17,831 | 18,932 |
| Planting materials | 663 | 751 | 719 |
| Fertilizers | 2,049 | 1,825 | 2,253 |
| Pesticides | 37 | 35 | 38 |
| Operator labor | 3,982 | 4,203 | 4,449 |
| Family labor | 5,797 | 6,119 | 6,477 |
| Exchange labor | 407 | 430 | 455 |
| Depreciation | 697 | 767 | 843 |
| Interest on operating capital | 1,068 | 1,108 | 1,210 |
| Rental value of owned land | 2,200 | 2,492 | 2,384 |
| Land tax | 95 | 96 | 97 |
| Other costs | 7 | 7 | 7 |
| TOTAL COSTS | 40,289 | 42,501 | 44,901 |
| GROSS RETURNS | 94,231 | 107,274 | 102,193 |
| RETURNS ABOVE CASH COSTS | 71,936 | 83,727 | 77,300 |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 70,944 | 82,604 | 76,224 |
| NET RETURNS | 53,942 | 64,773 | 57,292 |
| NET PROFIT - COST RATIO | 1.34 | 1.52 | 1.28 |
| Cost per kilogram (PhP) | 3.40 | 3.57 | 3.79 |
| Yield per hectare (kg/ha) | 11,834 | 11,895 | 11,845 |
| Farmgate price (PhP/kg) | 7.96 | 9.02 | 8.63 |

Note: Details may not add up to totals due to rounding off

The input structures are based on the benchmark generated by the 2014 Costs and Returns Survey of Cassava Production

Table 10. Sweet Potato: Average Costs of Production, Philippines, 2019 - 2021

| ITEM | 2019 | 2020 | 2021 |
|---------------------------------------|---------|-------------------|---------|
| | (i | n PhP per hectare | e) |
| CASH COSTS | 12,238 | 12,544 | 13,339 |
| Planting materials | 205 | 208 | 204 |
| Fertilizers | 1,340 | 1,221 | 1,520 |
| Pesticides | 275 | 257 | 281 |
| Hired labor | 6,284 | 6,633 | 7,021 |
| Land tax | 54 | 55 | 55 |
| Caretaker / overseer's wages | 35 | 37 | 40 |
| Rentals | 465 | 478 | 480 |
| Fuel | 15 | 15 | 16 |
| Oil | 4 | 4 | 4 |
| Transport cost of inputs | 83 | 86 | 94 |
| Interest payment on crop loan | 32 | 35 | 39 |
| Storage costs | 4 | 4 | 4 |
| Electricity | 20 | 20 | 21 |
| Water | 3 | 3 | 3 |
| Landowner's share | 864 | 878 | 862 |
| Repairs | 1,639 | 1,671 | 1,706 |
| Food expense | 645 | 663 | 700 |
| Others costs | 270 | 277 | 290 |
| NON-CASH COSTS | 5,381 | 5,477 | 5,383 |
| Planting materials | 3,578 | 3,635 | 3,569 |
| Fertilizers | 8 | 7 | 9 |
| Hired Labor | 37 | 39 | 41 |
| Harvesters' share | 229 | 241 | 238 |
| Rentals | 13 | 14 | 14 |
| Landowner's share | 1,516 | 1,541 | 1,513 |
| IMPUTED COSTS | 21,868 | 22,940 | 24,044 |
| Planting materials | 1,230 | 1,250 | 1,227 |
| Fertilizers | 15 | 14 | 17 |
| Operator labor | 7,758 | 8,188 | 8,667 |
| Family labor | 7,476 | 7,891 | 8,353 |
| Exchange labor | 162 | 171 | 181 |
| Depreciation | 468 | 514 | 566 |
| Interest on operating capital | 577 | 592 | 643 |
| Rental value of owned land | 1,579 | 1,604 | 1,575 |
| Rentals | 2,520 | 2,629 | 2,724 |
| Fuel | 5 | 5 | 5 |
| Transport cost of inputs | 50 | 51 | 56 |
| Storage costs | 1 | 1 | 1 |
| Land Tax | 21 | 21 | 22 |
| Others costs | 6 | 6 | 6 |
| TOTAL COSTS | 39,487 | 40,960 | 42,765 |
| GROSS RETURNS | 133,457 | 140,424 | 138,172 |
| RETURNS ABOVE CASH COSTS | 121,219 | 127,880 | 124,833 |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 115,837 | 122,403 | 119,450 |
| NET RETURNS | 93,970 | 99,464 | 95,406 |
| NET PROFIT - COST RATIO | 2.38 | 2.43 | 2.23 |
| Cost per kilogram (PhP) | 6.26 | 6.27 | 6.53 |
| Yield per hectare (kg/ha) | 6,310 | 6,534 | 6,548 |
| Farmgate price (PhP/kg) | 21.15 | 21.49 | 21.10 |

Note: Details may not add up to totals due to rounding off

The input structures are based on the benchmark generated by the 2014 Costs and Returns Survey of Sweet Potato Production

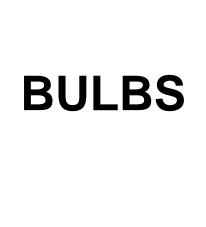


Figure 4. Return on Investments (ROI) of Selected Bulbs, Philippines, 2020 - 2021

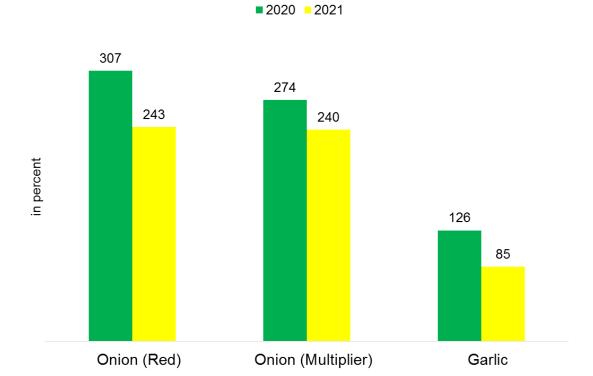


Table 11. Onion (Red): Average Costs of Production, Philippines, 2019-2021

| ITEM | 2019 | 2020 | 2021 |
|--|---------|-------------------|-------------|
| | (ii | n PhP per hectare | |
| CASH COSTS | 125,631 | 133,196 | 142,769 |
| Seeds | 16,875 | 21,045 | 21,193 |
| Fertilizers | 17,967 | 16,496 | 20,488 |
| Pesticides | 10,404 | 9,697 | 10,630 |
| Mulching materials | 9 | 8 | 10 |
| Hired labor | 46,000 | 48,553 | 51,393 |
| Caretaker/overseer's wages/employee's salary | 2,306 | 2,434 | 2,577 |
| Land tax | 446 | 451 | 455 |
| Rentals | 1,466 | 1,656 | 1,716 |
| Fuel and Oil | 7,534 | 7,317 | 7,708 |
| Transport cost of inputs | 483 | 499 | 547 |
| Interest payment on crop loan | 5,375 | 5,912 | 6,503 |
| Landowner's share | 7,790 | 9,716 | 9,784 |
| Irrigation fee | 436 | 461 | 487 |
| Storage cost | 939 | 1,171 | 1,179 |
| Electricity | 71 | 69 | 72 |
| Food expense | 3,597 | 3,696 | 3,898 |
| Repairs | 2,821 | 2,876 | 2,936 |
| Others | 1,111 | 1,140 | 1,190 |
| NON-CASH COSTS | 9,515 | 12,879 | 11,999 |
| Fertilizers | 58 | 53 | 66 |
| Mulching materials | 399 | 366 | 455 |
| Hired labor in kind | 90 | 95 | 101 |
| Harvesters' share | 6,569 | 9,442 | 8,415 |
| Caretaker/overseer's wages | 363 | 384 | 406 |
| Rentals | 1,675 | 2,088 | 2,103 |
| Landowner's share | 337 | 421 | 424 |
| Irrigation fee | 24 | 29 | 30 |
| IMPUTED COSTS | 27,374 | 29,758 | 31,533 |
| Seeds | 228 | 285 | 287 |
| Fertilizers | 103 | 94 | 117 |
| Mulching material | 19 | 18 | 22 |
| Pesticides (Liquid) | 1 | 1 | 1 |
| Operator labor | 9,084 | 9,589 | 10,149 |
| Family labor | 4,246 | 4,481 | 4,743 |
| Exchange labor | 497 | 524 | 555 |
| Depreciation | 2,587 | 2,846 | 3,130 |
| Interest on operating capital | 6,631 | 6,962 | 7,533 |
| Rental value of owned land | 3,967 | 4,947 | 4,982 |
| Transport cost of inputs | 11 | 12 | 13 |
| TOTAL COSTS | 162,520 | 175,833 | 186,300 |
| GROSS RETURNS | 498,217 | 716,152 | 638,201 |
| RETURNS ABOVE CASH COSTS | 372,586 | 582,956 | 495,432 |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 363,071 | 570,077 | 483,434 |
| NET RETURNS | 335,697 | 540,319 | 451,901 |
| NET PROFIT - COST RATIO | 2.07 | 3.07 | 2.43 |
| Cost per kilogram (PhP) | 14.18 | 13.31 | 15.93 |
| Yield per hectare (kg/ha) | 11,464 | 13,213 | 11,693 |
| Farmgate price (PhP/kg) | 43.46 | 54.20 | 54.58 |

Note: Details may not add up to totals due to rounding off

The input structures are based on the benchmark generated by the 2013 Costs and Returns Survey of Onion Production

Table 12. Onion (Multiplier): Average Costs of Production, Philippines, 2019 - 2021

| ITEM | 2019 | 2020 | 2021 |
|---------------------------------------|---------|-------------------|---------|
| | (ii | n PhP per hectare | e) |
| CASH COSTS | 68,906 | 71,207 | 76,761 |
| Planting materials | 3,122 | 3,834 | 3,615 |
| Fertilizers | 12,567 | 11,547 | 14,743 |
| Pesticides | 5,555 | 5,177 | 5,675 |
| Mulching Materials | 325 | 299 | 381 |
| Hired labor | 24,626 | 25,992 | 27,513 |
| Other permanent employee's salary | 382 | 403 | 427 |
| Land tax | 97 | 98 | 99 |
| Rentals | 738 | 879 | 849 |
| Fuel and Oil | 5,513 | 5,354 | 5,640 |
| Transport cost of inputs | 389 | 402 | 441 |
| Interest payment on crop loan | 1,971 | 2,168 | 2,385 |
| Landowner's share | 5,686 | 6,983 | 6,585 |
| Irrigation fee | 72 | 89 | 83 |
| Electricity | 1,317 | 1,279 | 1,347 |
| Food expense | 3,304 | 3,395 | 3,581 |
| Repairs | 2,480 | 2,529 | 2,581 |
| Other costs | 762 | 781 | 816 |
| NON-CASH COSTS | 41,724 | 50,097 | 48,351 |
| Planting materials | 25,682 | 31,538 | 29,739 |
| Fertilizers (Organic-Solid) | 14 | 13 | 17 |
| Mulching materials | 3,452 | 3,172 | 4,050 |
| Rentals (Machine) | 398 | 420 | 445 |
| Landowner's share | 12,177 | 14,954 | 14,101 |
| IMPUTED COSTS | 27,768 | 30,211 | 31,442 |
| Planting materials | 105 | 128 | 121 |
| Fertilizers | 14 | 13 | 17 |
| Mulching materials | 157 | 145 | 185 |
| Operator labor | 11,366 | 11,997 | 12,699 |
| Family labor | 6,077 | 6,415 | 6,790 |
| Exchange labor | 501 | 528 | 559 |
| Depreciation | 1,385 | 1,524 | 1,676 |
| Interest on operating capital | 3,211 | 3,439 | 3,683 |
| Rental value of owned land | 4,668 | 5,733 | 5,406 |
| Transport cost of inputs | 70 | 73 | 80 |
| Other costs | 212 | 218 | 228 |
| TOTAL COSTS | 138,397 | 151,516 | 156,553 |
| GROSS RETURNS | 458,140 | 566,424 | 531,733 |
| RETURNS ABOVE CASH COSTS | 389,234 | 495,217 | 454,972 |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 347,510 | 445,119 | 406,621 |
| NET RETURNS | 319,743 | 414,908 | 375,180 |
| NET PROFIT - COST RATIO | 2.31 | 2.74 | 2.40 |
| Cost per kilogram (PhP) | 14.23 | 15.47 | 16.06 |
| Yield per hectare (kg/ha) | 9,727 | 9,793 | 9,749 |
| Farmgate price (PhP/kg) | 47.10 | 57.84 | 54.54 |

Note: Details may not add up to totals due to rounding off

The input structures are based on the benchmark generated by the 2013 Costs and Returns Survey of Onion Production

Table 13. Garlic: Average Costs of Production, Philippines, 2019 - 2021

| ITEM | 2019 | 2020 | 2021 |
|---------------------------------------|---------|--------------------|---------|
| | (| in PhP per hectare |) |
| CASH COSTS | 57,470 | 58,842 | 62,697 |
| Planting materials (cloves) | 6,433 | 7,264 | 6,813 |
| Fertilizers | 9,094 | 8,399 | 10,306 |
| Mulching materials | 150 | 139 | 170 |
| Pesticides | 4,474 | 4,169 | 4,570 |
| Hired labor | 22,790 | 24,054 | 25,461 |
| Caretaker/overseer's wages | 150 | 159 | 168 |
| Land tax | 343 | 346 | 350 |
| Rentals | 364 | 393 | 399 |
| Fuel and Oil | 4,601 | 4,468 | 4,707 |
| Transport cost of inputs | 464 | 479 | 525 |
| Interest payment on crop loan | 1,350 | 1,485 | 1,633 |
| Landowner's share | 783 | 862 | 725 |
| Irrigation fee | 101 | 114 | 107 |
| Electricity | 262 | 254 | 268 |
| Food expense | 3,002 | 3,085 | 3,254 |
| Repairs | 3,003 | 3,062 | 3,126 |
| Other costs | 108 | 111 | 116 |
| NON-CASH COSTS | 25,144 | 27,728 | 26,847 |
| Planting materials (cloves) | 13,211 | 14,916 | 13,989 |
| Fertilizers | 88 | 81 | 100 |
| Mulching materials | 2,958 | 2,732 | 3,353 |
| Pesticides (Liquid) | 5 | 5 | 6 |
| Hired labor in kind | 317 | 335 | 354 |
| Harvesters' share | 215 | 237 | 199 |
| Caretaker/overseer's wages | 23 | 24 | 25 |
| Rentals | 637 | 715 | 677 |
| Interest payment on crop loan | 7 | 8 | 9 |
| Landowner's share | 7,448 | 8,410 | 7,887 |
| Irrigation fee | 235 | 265 | 249 |
| IMPUTED COSTS | 48,449 | 52,361 | 53,226 |
| Planting materials (cloves) | 11,291 | 12,748 | 11,956 |
| Fertilizers | 801 | 740 | 908 |
| Mulching materials | 307 | 284 | 348 |
| Pesticides | 8 | 7 | 8 |
| Operator labor | 14,268 | 15,060 | 15,941 |
| Family labor | 9,597 | 10,130 | 10,722 |
| Exchange labor | 470 | 496 | 525 |
| Depreciation | 2,027 | 2,229 | 2,452 |
| Interest on operating capital | 2,404 | 2,465 | 2,650 |
| Rental value of owned land | 7,126 | 8,046 | 7,546 |
| Transport cost of inputs | 101 | 105 | 115 |
| Interest payment on crop loan | 18 | 19 | 21 |
| Other costs | 31 | 32 | 33 |
| TOTAL COSTS | 131,062 | 138,931 | 142,770 |
| GROSS RETURNS | 285,097 | 313,996 | 264,028 |
| RETURNS ABOVE CASH COSTS | 227,627 | 255,154 | 201,331 |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 202,484 | 227,426 | 174,483 |
| NET RETURNS | 154,035 | 175,065 | 121,258 |
| NET PROFIT - COST RATIO | 1.18 | 1.26 | 0.85 |
| Cost per kilogram (PhP) | 47.18 | 51.27 | 58.77 |
| Yield per hectare (kg/ha) | 2,778 | 2,710 | 2,429 |
| Farmgate price (PhP/kg) | 102.63 | 115.88 | 108.68 |

Note: Details may not add up to totals due to rounding off

The input structures are based on the benchmark generated by the 2013 Costs and Returns Survey of Garlic Production

VEGETABLES

2020 2021 373 354 340 317 in percent 181 179 154 145 104.115 70 66 ⁵⁵_45 43 35 Carrot Califloner Egyplant Habitchuelas nrite Potatio Stringbeans Tomato Wubajaha Cappade

Figure 5. Return on Investments (ROI) of Selected Vegetables, Philippines, 2020 - 2021

Table 14. Ampalaya: Average Costs of Production, Philippines, 2019 - 2021

| ITEM | 2019 | 2020 | 2021 | |
|---------------------------------------|----------------------|---------|---------|--|
| | (in PhP per hectare) | | | |
| CASH COSTS | 92,648 | 92,644 | 101,690 | |
| Seeds/planting materials | 10,760 | 10,927 | 11,485 | |
| Fertilizers: | 17,110 | 15,680 | 19,822 | |
| Pesticides | 13,933 | 12,986 | 14,235 | |
| Hired labor | 28,180 | 29,744 | 31,484 | |
| Land tax | 253 | 255 | 258 | |
| Rentals | 4,504 | 4,639 | 4,889 | |
| Fuel and oil | 3,647 | 3,542 | 3,732 | |
| Transport cost of inputs | 2,070 | 2,136 | 2,343 | |
| Irrigation fee | 17 | 18 | 19 | |
| Interest on crop loan | 3,347 | 3,682 | 4,050 | |
| Food expense | 2,066 | 2,123 | 2,239 | |
| Repairs | 3,548 | 3,617 | 3,693 | |
| Others | 3,213 | 3,296 | 3,443 | |
| NON-CASH COSTS | 4,057 | 4,145 | 4,361 | |
| Seeds/planting materials | 1,973 | 2,004 | 2,106 | |
| Hired labor (paid in kind) | 646 | 682 | 722 | |
| Landlord's share | 497 | 504 | 530 | |
| Harvester's share | 360 | 359 | 380 | |
| Lease rental | 17 | 18 | 19 | |
| Others | 563 | 577 | 603 | |
| IMPUTED COSTS | 99,697 | 105,909 | 113,534 | |
| Operator and family labor | 60,475 | 63,831 | 67,565 | |
| Exchange labor | 3,485 | 3,679 | 3,894 | |
| Depreciation | 26,402 | 29,042 | 31,947 | |
| Interest on operating capital | 4,960 | 4,914 | 5,459 | |
| Rental value of owned land | 4,375 | 4,443 | 4,670 | |
| TOTAL COSTS | 196,402 | 202,698 | 219,584 | |
| GROSS RETURNS | 345,101 | 344,060 | 364,447 | |
| RETURNS ABOVE CASH COST | 252,454 | 251,416 | 262,758 | |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 248,397 | 247,272 | 258,397 | |
| NET RETURNS | 148,700 | 141,363 | 144,863 | |
| NET PROFIT - COST RATIO | 0.76 | 0.70 | 0.66 | |
| Cost per kilogram (PhP) | 23.47 | 24.67 | 26.52 | |
| Yield per hectare (kg/ha) | 8,368 | 8,215 | 8,279 | |
| Farmgate price (PhP/kg) | 41.24 | 41.88 | 44.02 | |

Note: Details may not add up to totals due to rounding off

The input structures are based on the benchmark generated by the 1999 Costs and Returns Survey of Ampalaya Production

Table 15. Cabbage: Average Costs of Production, Philippines, 2019 - 2021

| ITEM | 2019 | 2020 | 2021 | |
|---------------------------------------|----------------------|---------|---------|--|
| | (in PhP per hectare) | | | |
| CASH COSTS | 87,459 | 86,469 | 97,998 | |
| Seeds/planting materials | 8,985 | 8,878 | 11,237 | |
| Fertilizers | 25,294 | 22,678 | 28,554 | |
| Pesticides | 5,774 | 5,382 | 5,899 | |
| Hired labor | 27,041 | 28,542 | 30,211 | |
| Land tax | 246 | 248 | 251 | |
| Rentals | 3,662 | 3,865 | 4,092 | |
| Transport cost of inputs | 4,729 | 4,881 | 5,353 | |
| Food expense | 3,586 | 3,686 | 3,887 | |
| Repairs | 6,838 | 6,972 | 7,117 | |
| Others | 1,303 | 1,337 | 1,396 | |
| NON-CASH COSTS | 164 | 168 | 194 | |
| Seeds/planting materials | 78 | 77 | 97 | |
| Hired labor (paid in kind) | 87 | 91 | 97 | |
| IMPUTED COSTS | 65,447 | 67,401 | 77,270 | |
| Operator/family labor | 27,531 | 29,059 | 30,759 | |
| Depreciation | 8,354 | 9,190 | 10,109 | |
| Interest on operating capital | 4,755 | 4,641 | 5,379 | |
| Rental value of owned land | 24,807 | 24,512 | 31,023 | |
| TOTAL COSTS | 153,070 | 154,037 | 175,461 | |
| GROSS RETURNS | 398,506 | 390,528 | 489,047 | |
| RETURNS ABOVE CASH COST | 311,047 | 304,060 | 391,049 | |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 310,883 | 303,892 | 390,856 | |
| NET RETURNS | 245,436 | 236,491 | 313,586 | |
| NET PROFIT - COST RATIO | 1.60 | 1.54 | 1.79 | |
| Cost per kilogram (PhP) | 9.38 | 9.52 | 10.96 | |
| Yield per hectare (kg/ha) | 16,319 | 16,184 | 16,013 | |
| Farmgate price (PhP/kg) | 24.42 | 24.13 | 30.54 | |

Note: Details may not add up to totals due to rounding off

Table 16. Carrot: Average Costs of Production, Philippines, 2019 - 2021

| ITEM | 2019 | 2020 | 2021 | |
|---------------------------------------|---------|----------------------|---------|--|
| | (i | (in PhP per hectare) | | |
| CASH COSTS | 69,545 | 69,774 | 77,692 | |
| Seeds/planting materials | 4,280 | 4,292 | 5,064 | |
| Fertilizers | 17,465 | 15,571 | 19,652 | |
| Pesticides | 3,195 | 2,978 | 3,264 | |
| Hired labor | 23,217 | 24,505 | 25,939 | |
| Land tax | 98 | 99 | 100 | |
| Rentals | 5,696 | 6,012 | 6,363 | |
| Interest on crop loan | 4,648 | 5,113 | 5,624 | |
| Transport cost of inputs | 2,271 | 2,344 | 2,571 | |
| Food expense | 2,013 | 2,069 | 2,182 | |
| Repairs | 6,662 | 6,792 | 6,934 | |
| NON-CASH COSTS | 33 | 33 | 39 | |
| Seeds/planting materials | 33 | 33 | 39 | |
| IMPUTED COSTS | 46,574 | 48,926 | 53,153 | |
| Operator/family labor | 29,809 | 31,463 | 33,304 | |
| Depreciation | 4,581 | 5,040 | 5,543 | |
| Interest on operating capital | 3,007 | 3,221 | 3,449 | |
| Rental value of owned land | 9,176 | 9,203 | 10,857 | |
| TOTAL COSTS | 116,151 | 118,733 | 130,884 | |
| GROSS RETURNS | 492,425 | 495,268 | 593,994 | |
| RETURNS ABOVE CASH COST | 422,880 | 425,493 | 516,301 | |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 422,847 | 425,460 | 516,263 | |
| NET RETURNS | 376,274 | 376,534 | 463,109 | |
| NET PROFIT - COST RATIO | 3.24 | 3.17 | 3.54 | |
| Cost per kilogram (PhP) | 8.12 | 8.28 | 8.98 | |
| Yield per hectare (kg/ha) | 14,298 | 14,339 | 14,577 | |
| Famgate price (PhP/kg) | 34.44 | 34.54 | 40.75 | |

Note: Details may not add up to totals due to rounding off

Table 17. Cauliflower: Average Costs of Production, Philippines, 2019 - 2021

| ITEM | 2019 | 2020 | 2021 | |
|---|----------------------|---------|---------|--|
| | (in PhP per hectare) | | | |
| CASH COSTS | 96,253 | 93,564 | 106,037 | |
| Seeds/planting materials | 24,812 | 22,543 | 27,065 | |
| Fertilizers | 21,121 | 19,020 | 23,506 | |
| Pesticides | 6,419 | 5,983 | 6,558 | |
| Hired labor | 17,740 | 18,725 | 19,820 | |
| Land tax | 1,064 | 1,074 | 1,085 | |
| Rentals | 14,609 | 15,420 | 16,322 | |
| Transport cost of inputs | 8,003 | 8,259 | 9,059 | |
| Food expense | 831 | 854 | 901 | |
| Repairs | 1,653 | 1,685 | 1,721 | |
| NON-CASH COSTS | 9,424 | 8,562 | 10,280 | |
| Landlord's share | 9,424 | 8,562 | 10,280 | |
| IMPUTED COSTS | 39,322 | 40,739 | 44,135 | |
| Operator/family labor | 26,180 | 27,633 | 29,249 | |
| Depreciation | 2,785 | 3,063 | 3,370 | |
| Interest on operating capital | 3,896 | 4,173 | 4,468 | |
| Rental value of owned land | 6,461 | 5,870 | 7,047 | |
| TOTAL COSTS | 144,999 | 142,865 | 160,451 | |
| GROSS RETURNS | 687,784 | 629,133 | 759,218 | |
| RETURNS ABOVE CASH COST | 591,531 | 535,569 | 653,181 | |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 582,107 | 527,006 | 642,901 | |
| NET RETURNS | 542,785 | 486,268 | 598,767 | |
| NET PROFIT - COST RATIO | 3.74 | 3.40 | 3.73 | |
| Cost per kilogram (PhP) | 13.28 | 13.00 | 14.52 | |
| Yield per hectare (kg/ha) | 10,919 | 10,993 | 11,050 | |
| Parmgate price (PhP/kg) Note: Details may not add up to totals due to rounding off | 62.99 | 57.23 | 68.71 | |

Note: Details may not add up to totals due to rounding off

Table 18. Eggplant: Average Costs of Production, Philippines, 2019 - 2021

| ITEM | 2019 | 2020 | 2021 |
|---------------------------------------|---------|----------------|---------|
| | (i | ;) | |
| CASH COSTS | 103,225 | 103,282 | 116,371 |
| Seeds/planting materials | 2,640 | 2,618 | 3,055 |
| Fertilizer | 22,979 | 21,006 | 26,828 |
| Pesticides | 11,720 | 10,923 | 11,974 |
| Other material inputs | 61 | 56 | 71 |
| Hired labor | 25,688 | 27,113 | 28,700 |
| Land tax | 90 | 91 | 92 |
| Rentals | 6,493 | 6,501 | 7,477 |
| Fuel and oil | 3,938 | 3,824 | 4,029 |
| Transport cost of inputs | 1,000 | 1,032 | 1,132 |
| Irrigation fee | 218 | 216 | 252 |
| Interest on crop loan | 13,172 | 14,490 | 15,939 |
| Food expenses | 6,550 | 6,731 | 7,099 |
| Repairs | 2,710 | 2,763 | 2,821 |
| Landlord's share | 5,965 | 5,916 | 6,903 |
| NON-CASH COSTS | 5,312 | 5,225 | 6,096 |
| Seeds/planting materials | 1,141 | 1,132 | 1,321 |
| Hired labor (paid in kind) | 57 | 60 | 63 |
| Landlord's share | 2,127 | 2,110 | 2,461 |
| Harvesters' share | 1,778 | 1,716 | 2,008 |
| Lease rental | 210 | 208 | 243 |
| IMPUTED COSTS | 53,840 | 57,048 | 61,174 |
| Operator and family labor | 35,394 | 37,358 | 39,543 |
| Exchange labor | 2,867 | 3,026 | 3,203 |
| Depreciation | 8,335 | 9,168 | 10,085 |
| Interest on operating capital | 3,931 | 4,210 | 4,508 |
| Rental value of owned land | 3,314 | 3,286 | 3,835 |
| TOTAL COSTS | 162,377 | 165,554 | 183,641 |
| GROSS RETURNS | 349,549 | 337,343 | 394,861 |
| RETURNS ABOVE CASH COST | 246,324 | 234,062 | 278,490 |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 241,012 | 228,837 | 272,394 |
| NET RETURNS | 187,172 | 171,789 | 211,220 |
| NET PROFIT - COST RATIO | 1.15 | 1.04 | 1.15 |
| Cost per kilogram (PhP) | 14.18 | 14.86 | 16.43 |
| Yield per hectare (kg/ha) | 11,453 | 11,144 | 11,180 |
| Farmgate price (PhP/kg) | 30.52 | 30.27 | 35.32 |

Note: Details may not add up to totals due to rounding off

The input structures are based on the benchmark generated by the 1998 Costs and Returns Survey of Eggplant Production

Table 19. Habitchuelas: Average Costs of Production, Philippines, 2019 - 2021

| ITEM | 2019 | 2020 | 2021 |
|---------------------------------------|---------|---------|---------|
| | (in I | re) | |
| CASH COSTS | 41,867 | 41,147 | 46,448 |
| Seeds/planting materials | 3,414 | 3,630 | 3,637 |
| Fertilizers | 14,666 | 13,107 | 16,840 |
| Pesticides | 4,283 | 3,991 | 4,375 |
| Hired labor | 10,800 | 11,400 | 12,067 |
| Land tax | 216 | 218 | 220 |
| Rentals | 3,179 | 3,355 | 3,552 |
| Transport cost of inputs | 2,529 | 2,610 | 2,862 |
| Repairs | 2,782 | 2,836 | 2,895 |
| NON-CASH COSTS | 2,068 | 2,199 | 2,203 |
| Seeds/planting materials | 2,068 | 2,199 | 2,203 |
| IMPUTED COSTS | 49,275 | 52,031 | 55,092 |
| Operator/family labor | 36,795 | 38,837 | 41,109 |
| Depreciation | 3,968 | 4,365 | 4,801 |
| Interest on operating capital | 2,350 | 2,277 | 2,616 |
| Rental value of owned land | 6,162 | 6,552 | 6,565 |
| TOTAL COSTS | 93,211 | 95,377 | 103,743 |
| GROSS RETURNS | 128,999 | 136,445 | 140,461 |
| RETURNS ABOVE CASH COST | 87,131 | 95,297 | 94,013 |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 85,064 | 93,099 | 91,810 |
| NET RETURNS | 35,788 | 41,068 | 36,719 |
| NET PROFIT - COST RATIO | 0.38 | 0.43 | 0.35 |
| Cost per kilogram (PhP) | 20.55 | 21.14 | 22.38 |
| Yield per hectare (kg/ha) | 4,536 | 4,512 | 4,636 |
| Farmgate price (PhP/kg) | 28.44 | 30.24 | 30.30 |

Note: Details may not add up to totals due to rounding off

Table 20. White Potato: Average Costs of Production, Philippines, 2019 - 2021

| ITEM | 2019 | 2020 | 2021 |
|---------------------------------------|----------------------|---------|---------|
| | (in PhP per hectare) | | |
| CASH COSTS | 131,803 | 129,834 | 143,732 |
| Seeds/planting materials | 23,176 | 24,950 | 23,227 |
| Fertilizers | 51,254 | 45,752 | 57,712 |
| Pesticides | 6,976 | 6,502 | 7,127 |
| Hired labor | 30,183 | 31,858 | 33,722 |
| Land tax | 649 | 656 | 662 |
| Rentals | 1,352 | 1,427 | 1,511 |
| Transport of inputs | 7,301 | 7,535 | 8,264 |
| Food expense | 3,497 | 3,594 | 3,791 |
| Repairs | 7,414 | 7,559 | 7,716 |
| NON-CASH COSTS | 12,886 | 13,873 | 12,914 |
| Seeds/planting materials | 12,886 | 13,873 | 12,914 |
| IMPUTED COSTS | 73,873 | 78,332 | 80,136 |
| Operator/family labor | 29,994 | 31,659 | 33,511 |
| Depreciation | 9,360 | 10,296 | 11,326 |
| Interest on operating capital | 7,908 | 7,729 | 8,631 |
| Rental value of owned land | 26,611 | 28,647 | 26,668 |
| TOTAL COSTS | 218,563 | 222,038 | 236,782 |
| GROSS RETURNS | 569,002 | 624,446 | 580,799 |
| RETURNS ABOVE CASH COST | 437,199 | 494,612 | 437,067 |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 424,312 | 480,740 | 424,153 |
| NET RETURNS | 350,439 | 402,408 | 344,017 |
| NET PROFIT - COST RATIO | 1.60 | 1.81 | 1.45 |
| Cost per kilogram (PhP) | 1 <i>4</i> .15 | 14.10 | 15.05 |
| Yield per hectare (kg/ha) | 15,445 | 15,745 | 15,731 |
| Farmgate price (PhP/kg) | 36.84 | 39.66 | 36.92 |

Note: Details may not add up to totals due to rounding off

Table 21. Stringbeans: Average Costs of Production, Philippines, 2019 - 2021

| ITEM | 2019 | 2020 | 2021 |
|---------------------------------------|----------------------|---------|---------|
| | (in PhP per hectare) | | |
| CASH COSTS | 79,606 | 78,891 | 86,168 |
| Seeds | 5,545 | 5,541 | 5,818 |
| Fertilizer | 11,599 | 10,568 | 13,225 |
| Pesticides | 17,284 | 16,109 | 17,658 |
| Other material Inputs | 361 | 329 | 411 |
| Hired labor | 16,834 | 17,768 | 18,808 |
| Land tax | 516 | 521 | 527 |
| Rentals | 5,454 | 5,526 | 5,815 |
| Fuel and oil | 5,960 | 5,787 | 6,097 |
| Transport cost of inputs | 2,016 | 2,081 | 2,282 |
| Irrigation fee | 228 | 228 | 239 |
| Interest on crop loan | 3,492 | 3,841 | 4,225 |
| Food expenses | 1,938 | 1,992 | 2,101 |
| Repairs | 1,137 | 1,159 | 1,183 |
| Wages for overseer | 374 | 395 | 418 |
| Others | 6,869 | 7,047 | 7,361 |
| | | | |
| NON-CASH COSTS | 4,168 | 4,169 | 4,378 |
| Seeds | 3,923 | 3,921 | 4,117 |
| Hired labor paid in kind | 121 | 128 | 135 |
| Landlord's share | 26 | 26 | 28 |
| Harvester's share | 38 | 35 | 36 |
| Lease Rental | 59 | 59 | 62 |
| | | | |
| IMPUTED COSTS | 93,102 | 98,262 | 104,835 |
| Operator/family labor | 66,656 | 70,355 | 74,471 |
| Exchange labor | 711 | 750 | 794 |
| Depreciation | 15,196 | 16,715 | 18,387 |
| Interest on operating capital | 3,658 | 3,566 | 3,963 |
| Rental value of owned land | 6,880 | 6,876 | 7,220 |
| | | | |
| TOTAL COSTS | 176,876 | 181,322 | 195,380 |
| | | | |
| GROSS RETURNS | 448,981 | 419,190 | 425,370 |
| RETURNS ABOVE CASH COSTS | 369,375 | 340,300 | 339,202 |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 365,207 | 336,130 | 334,825 |
| NET RETURNS | 272,106 | 237,868 | 229,990 |
| | | | |
| NET PROFIT - COST RATIO | 1.54 | 1.31 | 1.18 |
| | | | |
| Cost per kilogram (PhP) | 11.65 | 12.78 | 14.25 |
| Yield per hectare (kg/ha) | 15,184 | 14,186 | 13,708 |
| Farmgate price (PhP/kg) | 29.57 | 29.55 | 31.03 |

Note: Details may not add up to totals due to rounding off

The input structures are based on the benchmark generated by the 1999 Costs and Returns Survey of Stringbeans Production

Table 22. Tomato: Average Costs of Production, Philippines, 2019 - 2021

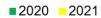
| ITEM | 2019 | 2020 | 2021 |
|--|-----------------|---------------------|-----------------|
| | | in PhP per hectare) | |
| CASH COSTS | 184,832 | 192,625 | 200,837 |
| Planting materials | 8,492 | 9,796 | 9,374 |
| Fertilizers | 20,974 | 20,653 | 21,334 |
| Soil ameliorants | 462 | 455 | 470 |
| Mulching materials | 221 | 218 | 225 |
| Pesticides | 17,527 | 16,335 | 17,906 |
| Hired labor | 59,345 | 62,638 | 66,302 |
| Land tax | 124 | 125 | 126 |
| Caretaker's/overseer's wage | 2,451 | 2,587 | 2,738 |
| Other permanent employees' salary | 302 | 319 | 338 |
| Rentals | 5,378 | 6,121 | 5,947 |
| Fuel | 2,751 | 2,671 | 2,814 |
| Oil Transport sout of innerty | 468 | 455 | 479 |
| Transport cost of inputs | 1,580 | 1,631 | 1,788 |
| Transport cost of produce from farm to first point of sale | 15,435 | 15,929 | 17,471 |
| Interest payment on crop loan | 718 | 790 | 869 |
| Storage fee | 2,733 121 | 3,152 117 | 3,016 |
| Water expense | | | 124 |
| Electricity cost | 255 | 248 | 261 3.005 |
| Repairs Food expense for bired and exchange labor | 2,888 7 125 | 2,944 | 3,005 |
| Food expense for hired and exchange labor Landowner's share | 7,125 7,678 | 7,322 | 7,723 8,475 |
| | , | 8,857 | |
| Financier's share | 6,446 | 7,353 | 7,165 |
| Sack/Crate/Box/Kaing Other costs | 18,275 3,084 | 18,746 3,163 | 19,583 3,304 |
| Other costs | 3,004 | 3,103 | 3,304 |
| NON-CASH COSTS | 422 | 486 | 465 |
| Pesticides | 3 | 3 | 3 |
| Rentals | 391 | 451 | 431 |
| Landowner's share | 27 | 31 | 30 |
| Financier's share | 1 | 1 | 1 |
| IMPUTED COSTS | 59,212 | 63,349 | 66,483 |
| Planting Materials | 4,301 | 4,961 | 4,748 |
| Fertilizer | 1,919 | 1,889 | 1,952 |
| Mulching materials | 88 | 87 | 89 |
| Pesticides | 1,255 | 1,170 | 1,282 |
| Operator labor | 16,827 | 17,761 | 18,800 |
| Family labor | 7,428 | 7,840 | 8,299 |
| Exchange labor | 106 | 112 | 119 |
| Depreciation | 7,232 | 7,955 | 8,751 |
| Interest on operating capital | 5,912 | 6,331 | 6,780 |
| Land tax | 113 | 114 | 115 |
| Rentals | 2,264 | 2,521 | 2,511 |
| Rental value of owned land | 4,077 | 4,703 | 4,500 |
| Rental value of owned animals | 1,259 | 1,329 | 1,407 |
| Oil | 27 | 26 | 28 |
| Transport cost of inputs | 811 | 837 | 918 |
| Transport cost of produce from farm to first point of sale | 3,887 | 4,012 | 4,400 |
| Storage fee | 19 | 19 | 20 |
| Water expense | 879 | 854 | 900 |
| Sack/Crate/Box/Kaing | 372 | 381 | 398 |
| Other costs | 436 | 447 | 467 |
| TOTAL COSTS | 244,465 | 256,460 | 267,785 |
| GROSS RETURNS | 348,585 | 397,623 | 387,433 |
| RETURNS ABOVE CASH COSTS | 163,754 | 204,999 | 186,596 |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 163,332 | 204,999 | 186,131 |
| NET RETURNS | 104,120 | 141,164 | 119,648 |
| NET PROFIT - COST RATIO | 0.43 | 0.55 | 0.45 |
| Cost per kilogram (PhP) | 17.91 | 19.00 | 19.48 |
| Yield per hectare (kg/ha) | 13,649 | 13,497 | 13,744 |
| Farmgate price (PhP/kg) | 25.54 | 29.46 | 28.19 |

Note: Details may not add up to totals due to rounding off

The input structures are based on the benchmark generated by the 2017 Costs and Returns Survey of Tomato Production



Figure 6. Return on Investments (ROI) of Selected Legumes, Philippines, 2020 - 2021



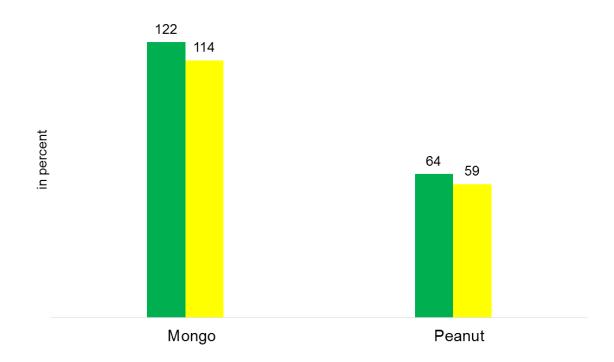


Table 23. Mongo: Average Costs of Production, Philippines, 2019 - 2021

| ITEM | 2019 | 2020 | 2021 |
|---------------------------------------|----------------------|--------|--------|
| | (in PhP per hectare) | | |
| CASH COSTS | 8,427 | 8,687 | 9,224 |
| Seeds/planting materials | 1,027 | 1,024 | 1,095 |
| Fertilizers | 58 | 54 | 72 |
| Pesticides | 712 | 664 | 728 |
| Hired labor | 3,277 | 3,458 | 3,661 |
| Land tax | 150 | 151 | 153 |
| Rentals | 749 | 790 | 836 |
| Fuel and oil | 203 | 197 | 207 |
| Irrigation fee | 54 | 54 | 58 |
| Interest on crop loan | 618 | 680 | 748 |
| Transport cost of inputs | 61 | 63 | 69 |
| Food expense | 404 | 416 | 438 |
| Repairs | 1,114 | 1,136 | 1,159 |
| NON-CASH COSTS | 3,503 | 3,533 | 3,701 |
| Seeds/planting materials | 991 | 988 | 1,056 |
| Hired labor paid in kind | 83 | 87 | 93 |
| Landlord's share | 613 | 611 | 653 |
| Harvester's share | 1,810 | 1,839 | 1,891 |
| Irrigation fee | 7 | 7 | 8 |
| IMPUTED COSTS | 10,621 | 11,334 | 12,209 |
| Operator/family labor | 4,878 | 5,149 | 5,450 |
| Exchange labor | 85 | 90 | 95 |
| Depreciation | 4,315 | 4,746 | 5,221 |
| Interest on operating capital | 360 | 369 | 394 |
| Rental value of owned land | 983 | 981 | 1,049 |
| TOTAL COSTS | 22,552 | 23,554 | 25,134 |
| GROSS RETURNS | 51,547 | 52,369 | 53,851 |
| RETURNS ABOVE CASH COST | 43,120 | 43,682 | 44,626 |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 39,616 | 40,149 | 40,925 |
| NET RETURNS | 28,995 | 28,815 | 28,717 |
| NET PROFIT - COST RATIO | 1.29 | 1.22 | 1.14 |
| Cost per kilogram (PhP) | 25.96 | 26.62 | 29.54 |
| Yield per hectare (kg/ha) | 869 | 885 | 851 |
| Farmgate price (PhP/kg) | 59.34 | 59.18 | 63.28 |

Note: Details may not add up to totals due to rounding off

The input structures are based on the benchmark generated by the 1997 Costs and Returns Survey of Mongo Production

Table 24. Peanut: Average Costs of Production, Philippines, 2019 - 2021

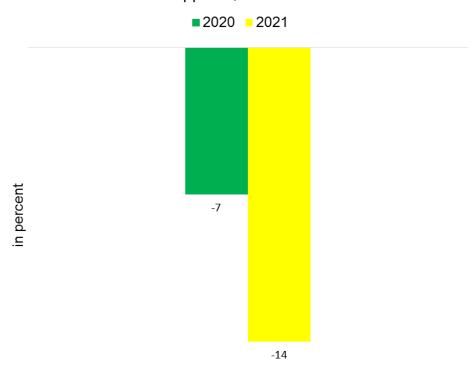
| ITEM | 2019 | 2020 | 2021 |
|---------------------------------------|----------------------|--------|--------|
| | (in PhP per hectare) | | |
| CASH COSTS | 22,476 | 23,346 | 24,651 |
| Seeds/planting materials | 2,180 | 2,146 | 2,157 |
| Fertilizers | 570 | 512 | 650 |
| Pesticides | 37 | 34 | 37 |
| Hired labor | 15,063 | 15,899 | 16,829 |
| Land tax | 238 | 241 | 243 |
| Rentals | 721 | 732 | 753 |
| Fuel and oil | 343 | 333 | 351 |
| Irrigation fee | 78 | 77 | 77 |
| Interest on crop loan | 657 | 723 | 795 |
| Transport cost of inputs | 191 | 197 | 216 |
| Food expense | 1,101 | 1,132 | 1,194 |
| Repairs | 1,297 | 1,322 | 1,350 |
| NON-CASH COSTS | 4,220 | 4,153 | 4,192 |
| Seeds/planting materials | 2,517 | 2,478 | 2,490 |
| Hired labor paid in kind | 94 | 99 | 105 |
| Landlord's share | 945 | 930 | 935 |
| Harvester's share | 664 | 645 | 661 |
| IMPUTED COSTS | 13,611 | 14,375 | 15,281 |
| Operator/family labor | 6,615 | 6,982 | 7,390 |
| Exchange labor | 248 | 262 | 278 |
| Depreciation | 3,602 | 3,962 | 4,358 |
| Interest on operating capital | 1,265 | 1,318 | 1,394 |
| Rental value of owned land | 1,881 | 1,852 | 1,861 |
| TOTAL COSTS | 40,306 | 41,874 | 44,124 |
| GROSS RETURNS | 70,576 | 68,567 | 70,257 |
| RETURNS ABOVE CASH COST | 48,100 | 45,220 | 45,606 |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 43,880 | 41,067 | 41,414 |
| NET RETURNS | 30,270 | 26,692 | 26,133 |
| NET PROFIT - COST RATIO | 0.75 | 0.64 | 0.59 |
| Cost per kilogram (PhP) | 24.08 | 25.36 | 26.21 |
| Yield per hectare (kg/ha) | 1,674 | 1,651 | 1,684 |
| Farmgate price (PhP/kg) | 42.17 | 41.52 | 41.73 |

Note: Details may not add up to totals due to rounding off

The input structures are based on the benchmark generated by the 1997 Costs and Returns Survey of Peanut Production

COMMERCIAL CROP

Figure 7. Return on Investments (ROI) of Coffee, Philippines, 2020 - 2021



Coffee

Table 25. Coffee: Average Costs of Production, Philippines, 2019 - 2021*

| ITEM | 2019 | 2020 | 2021 |
|---------------------------------------|----------------------|---------|---------|
| | (in PhP per hectare) | | |
| CASH COSTS | 30,806 | 33,478 | 37,224 |
| Fertilizer | 9,269 | 10,819 | 13,231 |
| Pesticides | 176 | 164 | 179 |
| Hired labor | 17,300 | 18,260 | 19,328 |
| Land tax | 684 | 691 | 697 |
| Rentals | 62 | 62 | 64 |
| Fuel and oil | 272 | 264 | 279 |
| Transport of inputs | 197 | 204 | 224 |
| Interest on crop loan | 1,324 | 1,456 | 1,601 |
| Food expenses | 836 | 859 | 906 |
| Repairs | 687 | 700 | 715 |
| NON-CASH COSTS | 1,153 | 1,118 | 1,143 |
| Hired labor (paid in kind) | 297 | 313 | 331 |
| Landlord's share | 29 | 27 | 27 |
| Harvesters' share | 558 | 524 | 529 |
| Lease rental | 270 | 254 | 255 |
| IMPUTED COSTS | 11,387 | 11,869 | 12,609 |
| Operator and family labor | 6,515 | 6,876 | 7,279 |
| Exchange labor | 162 | 171 | 181 |
| Depreciation | 638 | 702 | 772 |
| Interest on operating capital | 1,895 | 2,072 | 2,320 |
| Rental value of owned land | 2,177 | 2,047 | 2,057 |
| TOTAL COSTS | 43,347 | 46,465 | 50,976 |
| GROSS RETURNS | 46,361 | 43,388 | 43,836 |
| RETURNS ABOVE CASH COSTS | 15,555 | 9,910 | 6,612 |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 14,402 | 8,792 | 5,469 |
| NET RETURNS | 3,014 | (3,077) | (7,140) |
| NET PROFIT - COST RATIO | 0.07 | (0.07) | (0.14) |
| Cost per kilogram (PhP) | 80.87 | 86.79 | 94.67 |
| Yield per hectare (kg/ha) | 536 | 535 | 538 |
| Farmgate price (PhP/kg) | 86.50 | 81.04 | 81.41 |

^{* -} Refers to maintenance costs only

Note: Details may not add up to totals due to rounding off

The input structures are based on the benchmark generated by the 1998 Costs and Returns Survey of Coffee Production

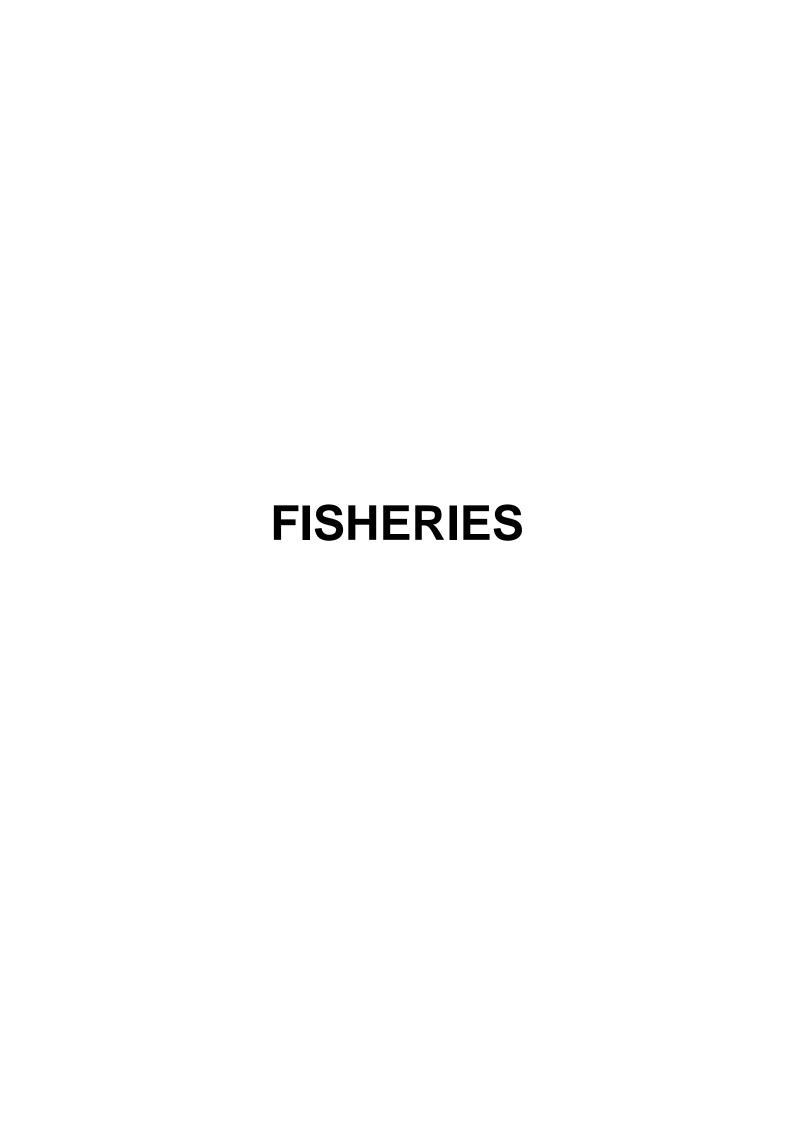


Figure 8. Return on Investments (ROI) of Selected Fisheries, Philippines, 2020 - 2021

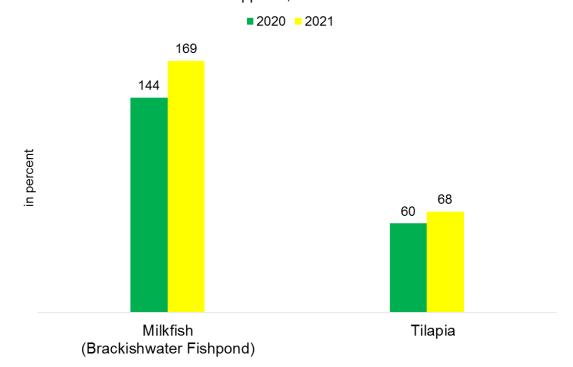


Table 26. Milkfish (Brackishwater Fishpond): Average Costs of Production, Philippines, 2019 - 2021

| ITEM | 2019 | 2020 | 2021 |
|---|---------|---------------|---------|
| | (in | PhP per hecta | re) |
| CASH COSTS | 34,738 | 35,089 | 37,600 |
| Stocking materials | 13,475 | 13,435 | 14,421 |
| Feeds | 4,789 | 4,912 | 5,132 |
| Fertilizers | 2,646 | 2,456 | 3,107 |
| Pesticides and other chemicals | 484 | 451 | 495 |
| Hired Labor | 4,725 | 4,987 | 5,279 |
| Salaries of permanent employees | 3,431 | 3,621 | 3,833 |
| Land tax | 421 | 426 | 430 |
| Rentals | 3,355 | 3,377 | 3,401 |
| Fuel and oil | 375 | 364 | 383 |
| Transport cost of inputs | 174 | 180 | 197 |
| License/permit | 6 | 6 | 6 |
| Electricity | 183 | 178 | 187 |
| Interest payment on loan | 89 | 98 | 108 |
| Food expense | 244 | 250 | 264 |
| Repairs | 285 | 291 | 297 |
| Others | 55 | 56 | 59 |
| | | | |
| NON-CASH COSTS | 847 | 865 | 998 |
| Harvesters' share | 320 | 326 | 386 |
| Caretakers' share | 188 | 191 | 226 |
| Other laborers' share | 87 | 88 | 104 |
| Administrator's share | 60 | 62 | 73 |
| Lease rental | 7 | 7 | 7 |
| Rice allowance of overseer | 186 | 191 | 201 |
| | | | |
| IMPUTED COSTS | 10,392 | 10,650 | 11,511 |
| Operator labor | 232 | 245 | 259 |
| Family labor | 162 | 171 | 181 |
| Exchange labor | 7 | 7 | 7 |
| Depreciation | 2,331 | 2,564 | 2,820 |
| Interest on operating capital | 2,058 | 2,078 | 2,247 |
| Rental value of owned fishpond | 5,602 | 5,585 | 5,996 |
| TOTAL COSTS | 45,977 | 46,604 | 50,108 |
| GROSS RETURNS | 111,640 | 113,730 | 134,553 |
| RETURNS ABOVE CASH COSTS | 76,901 | 78,641 | 96,953 |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 76,054 | 77,776 | 95,955 |
| NET RETURNS | 65,662 | 67,126 | 84,444 |
| NET PROFIT - COST RATIO | 1.43 | 1.44 | 1.69 |
| | | | |
| Cost per kilogram (PhP) | 41.43 | 41.10 | 40.09 |
| Yield per hectare (kg/ha) | 1,110 | 1,134 | 1,250 |
| Farmgate price (PhP/kg) Note: Details may not add up to totals due to rounding off | 100.59 | 100.29 | 107.65 |

Note: Details may not add up to totals due to rounding off

The input structures are based on the benchmark generated by the 2006 Costs and Returns Survey of Milkfish Production

Table 27. Tilapia: Average Costs of Production, Philippines, 2019 - 2021

| ITEM | 2019 | 2020 | 2021 |
|---------------------------------------|---------|------------------|---------|
| | (ii | n PhP per hectar | e) |
| CASH COSTS | 256,948 | 265,495 | 275,628 |
| Stocking materials | 43,572 | 46,833 | 46,706 |
| Feeds | 172,033 | 176,470 | 184,342 |
| Fertilizers | 1,869 | 1,793 | 2,106 |
| Pesticides | 2,273 | 2,118 | 2,322 |
| Hired Labor | 9,623 | 10,156 | 10,751 |
| Salaries of permanent employees | 1,363 | 1,439 | 1,523 |
| Wage of stay-in laborers | 7,968 | 8,410 | 8,902 |
| Land tax | 185 | 187 | 189 |
| Rentals | 4,583 | 4,591 | 4,600 |
| Fuel and oil | 6,647 | 6,455 | 6,800 |
| Transport cost of inputs | 874 | 902 | 989 |
| License/permit | 7 | 7 | 7 |
| Electricity | 140 | 136 | 144 |
| Interest payment on loan | 728 | 800 | 880 |
| Food expense | 1,725 | 1,773 | 1,870 |
| Repairs | 3,315 | 3,380 | 3,450 |
| Other costs | 43 | 44 | 46 |
| Cure costs | 40 | | 40 |
| NON-CASH COSTS | 2,700 | 2,806 | 2,997 |
| Stocking materials | 381 | 409 | 408 |
| Feeds | 104 | 107 | 112 |
| Fertilizers | 16 | 16 | 19 |
| Hired Labor paid in kind | 319 | 337 | 356 |
| Harvesters' share | 650 | 668 | 728 |
| Caretaker's share | 44 | 45 | 49 |
| Wage of stay-in laborer | 572 | 588 | 641 |
| Other laborers' share | 510 | 524 | 571 |
| Lease rental | 78 | 84 | 84 |
| Other costs | 27 | 28 | 29 |
| Cure costs | 2, | | 23 |
| IMPUTED COSTS | 42,739 | 45,373 | 47,159 |
| Stocking materials | 403 | 434 | 432 |
| Feeds | 165 | 169 | 177 |
| Fertilizers | 1 | 1 | 1 |
| Operator labor | 3,443 | 3,634 | 3,847 |
| Family labor | 1,253 | 1,323 | 1,400 |
| Exchange labor | 3 | 3 | 4 |
| Depreciation | 7,801 | 8,581 | 9,439 |
| Interest on operating capital | 16,917 | 17,520 | 18,189 |
| Rental value of owned aquafarm | 12,753 | 13,707 | 13,670 |
| Tromai raido el elmos aqualam | .2,. 00 | 10,701 | |
| TOTAL COSTS | 302,388 | 313,673 | 325,784 |
| | | | |
| GROSS RETURNS | 486,890 | 500,719 | 545,815 |
| RETURNS ABOVE CASH COSTS | 229,941 | 235,224 | 270,188 |
| RETURNS ABOVE CASH AND NON-CASH COSTS | 227,241 | 232,419 | 267,191 |
| NET RETURNS | 184,502 | 187,046 | 220,032 |
| NET DROCH COST DATIO | 0.04 | 0.00 | 0.00 |
| NET PROFIT-COST RATIO | 0.61 | 0.60 | 0.68 |
| Cost per kilogram (PhP) | 50.00 | 54.21 | 51.51 |
| Yield per hectare (kg/ha) | 6,048 | 5,786 | 6,325 |
| Farmgate price (PhP/kg) | 80.51 | 86.54 | 86.30 |

Note: Details may not add up to totals due to rounding off

The input structures are based on the benchmark generated by the 2011 Costs and Returns Survey of Tilapia Production

PRODUCTION COSTS AND RETURNS OF SELECTED AGRICULTURAL COMMODITIES PHILIPPINE STATISTICS AUTHORITY

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