

SPECIAL RELEASE

2021 Annual Survey of Philippine Business and Industry Wholesale and Retail Trade; Repair of Motor Vehicles and Motorcycles Section Final Results

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Table A. Comparative Summary Statistics for Wholesale and Retail Trade; Repair of Motor Vehicles and Motorcycles Section
Philippines, 2020 and 2021

Particulars	2020 ^f	2021 ^f	Growth Rate (%)
Total Number of Establishments	91,679	121,880	32.9
Total Employment	1,090,292	1,142,268	4.8
Average Number of Workers per Establishment	12	9	(25.0)
Total Compensation (in thousand pesos)	224,937,339	253,429,415	12.7
Average Annual Compensation per Paid Employee (in pesos)	209,016	226,747	8.5
Total Revenue (in thousand pesos)	5,505,615,370	6,195,939,466	12.5
Total Expense (in thousand pesos)	5,232,494,433	5,862,870,622	12.0
Revenue per Expense Ratio	1.05	1.06	1.0
Sales from E-Commerce Transactions (in thousand pesos)	30,660,918	48,087,769	56.8

^f – final

() – negative value

Sources: Philippine Statistics Authority, 2020 and 2021 ASPBI (Final Results)

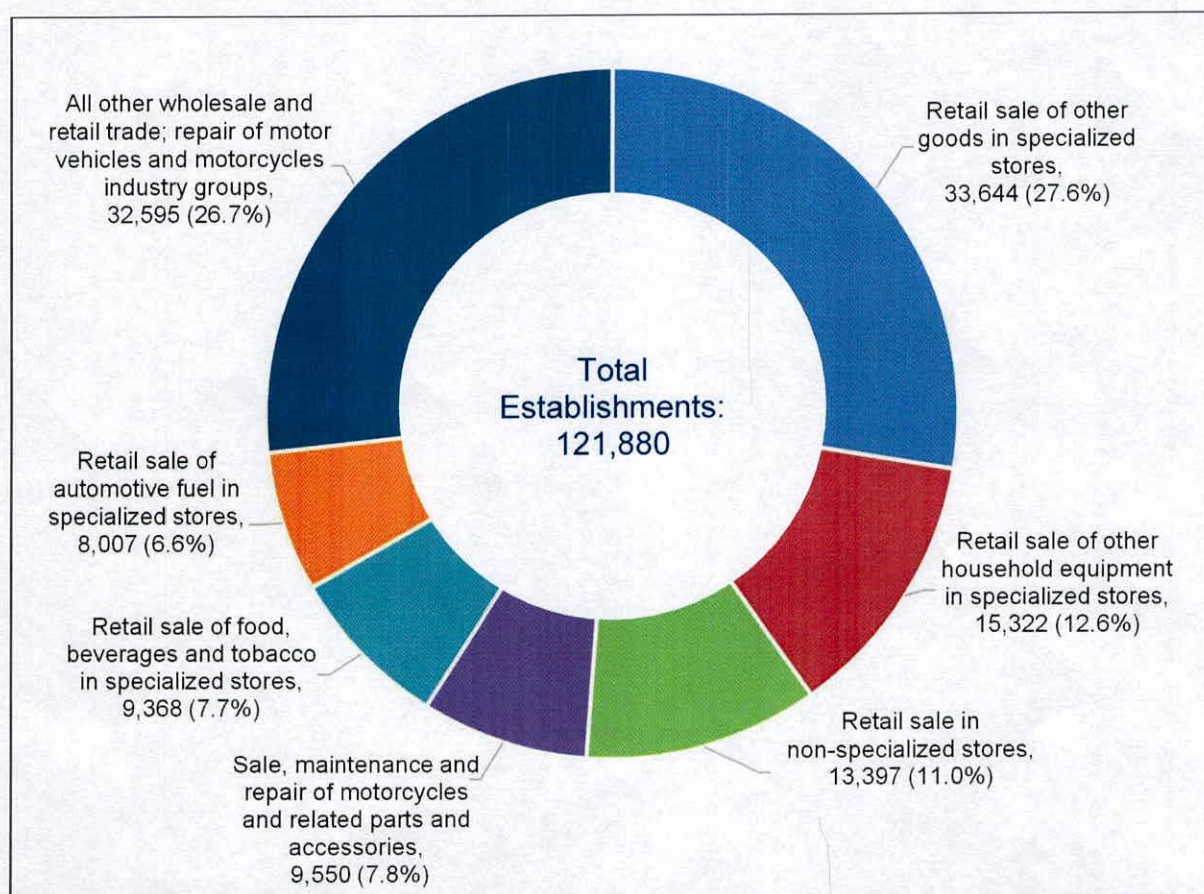


Retail sale of other goods in specialized stores industry group accounted for the majority of establishments

The 2021 Annual Survey of Philippine Business and Industry (ASPBI) final results showed that a total of 121,880 establishments in the formal sector of the economy were engaged in wholesale and retail trade; repair of motor vehicles and motorcycles. This represents an increase of 32.9 percent from the 91,679 establishments recorded for this section in 2020. (Figure 1, and Tables A and 1)

By industry, majority of the establishments were engaged in retail sale of other goods in specialized stores with 33,644 establishments or 27.6 percent of the total number of establishments for the section in 2021. Retail sale of other household equipment in specialized stores ranked second with 15,322 establishments (12.6%), and retail sale in non-specialized stores ranked third with 13,397 establishments (11.0%). (Figure 1 and Table 1)

Figure 1. Distribution of Establishments Under Wholesale and Retail Trade; Repair of Motor Vehicles and Motorcycles Section by Industry Group: Philippines, 2021



Note: Details may not add-up to total due to rounding and/or statistical disclosure control.

Source: Philippine Statistics Authority, 2021 ASPBI (Final Results)

By region, establishments engaged in activities under the section were mostly concentrated in the National Capital Region (NCR) with 25,381 establishments (20.8%). This was followed by its neighboring regions, CALABARZON with 17,963 establishments (14.7%) and Central Luzon with 13,352 establishments (11.0%). (Table 3)

Retail sale in non-specialized stores industry group employed the highest number of workers

The total number of workers hired by the section reached 1,142,268 in 2021, which indicates an increase in employment of 4.8 percent from the 1,090,292 workers recorded in 2020. (Tables A and 1)

Paid employees constituted 1,117,677 workers or 97.8 percent of the total, while the remaining were working owners and unpaid workers. (Table 1)

Among industry groups, retail sale in non-specialized stores employed the highest number of 206,835 workers or 18.1 percent of the total for the section in 2021. Retail sale of other goods in specialized stores and retail sale of other household equipment in specialized stores ranked second and third with 191,910 workers (16.8%) and 156,085 workers (13.7%), respectively. (Figure 2 and Table 1)

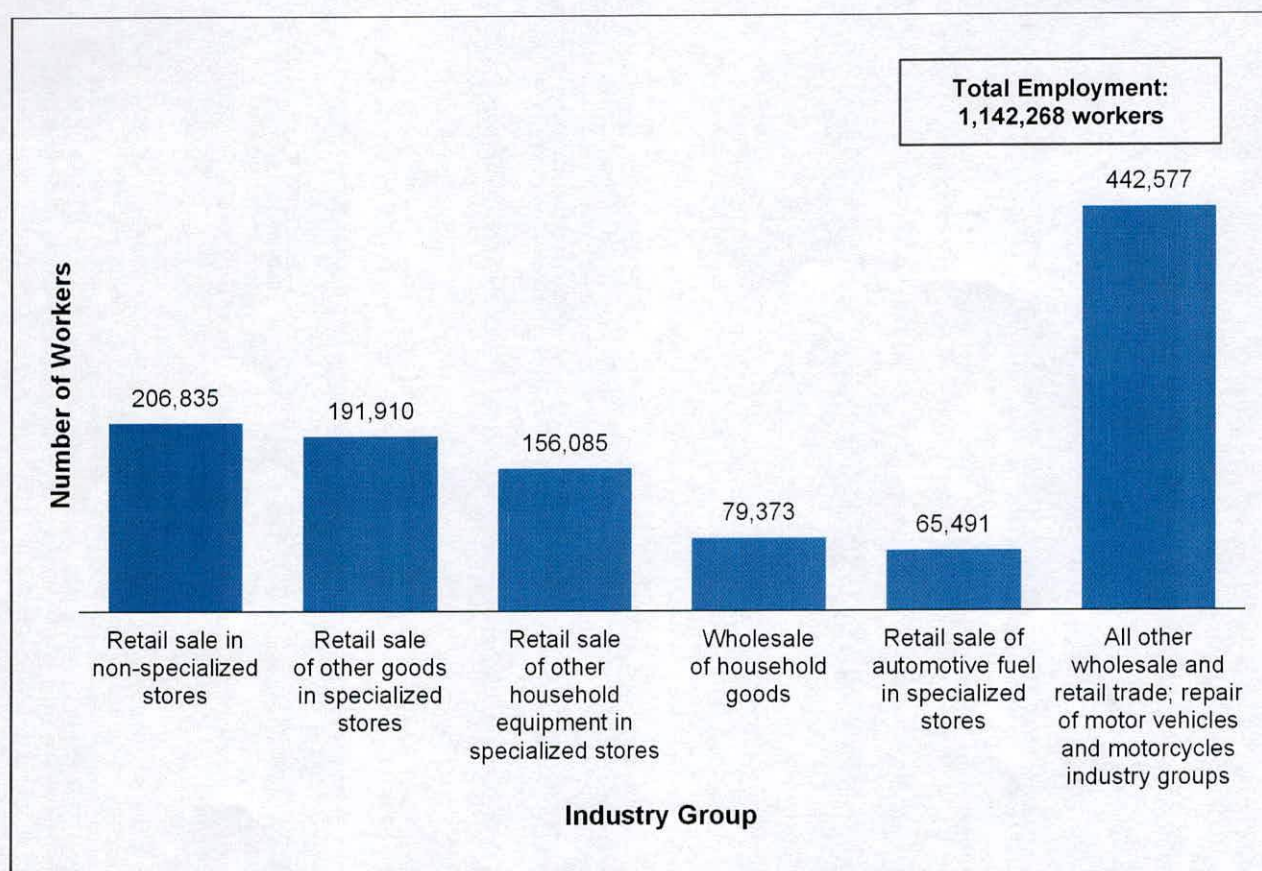
Among regions, NCR hired the highest number of 338,215 workers or 29.6 percent of the total for the section. This was followed by CALABARZON with 148,375 workers (13.0%) and Central Luzon with 106,907 workers (9.4%). (Table 3)

The average number of workers for the section was recorded at nine workers per establishment in 2021, which represents a decline of 25.0 percent from the average number of 12 workers per establishment in 2020. (Tables A and 2)

By industry group, sale of motor vehicles posted the highest average number of 24 workers per establishment, while the lowest average number of five workers per establishment was registered in both retail sale of food, beverages and tobacco in specialized stores, and retail sale of information and communications equipment in specialized stores. (Table 2)

Among regions, three surpassed the section's average, with NCR recording the highest average number of 13 workers per establishment. This was followed by Bangsamoro Autonomous Region in Muslim Mindanao (BARMM) and Central Visayas with average number of 11 workers per establishment and 10 workers per establishment, respectively. (Table 4)

Figure 2. Distribution of Employment for Wholesale and Retail Trade; Repair of Motor Vehicles and Motorcycles Section by Industry Group: Philippines, 2021



Note: Details may not add-up to total due to rounding and/ or statistical disclosure control.

Source: Philippine Statistics Authority, 2021 ASPBI (Final Results)

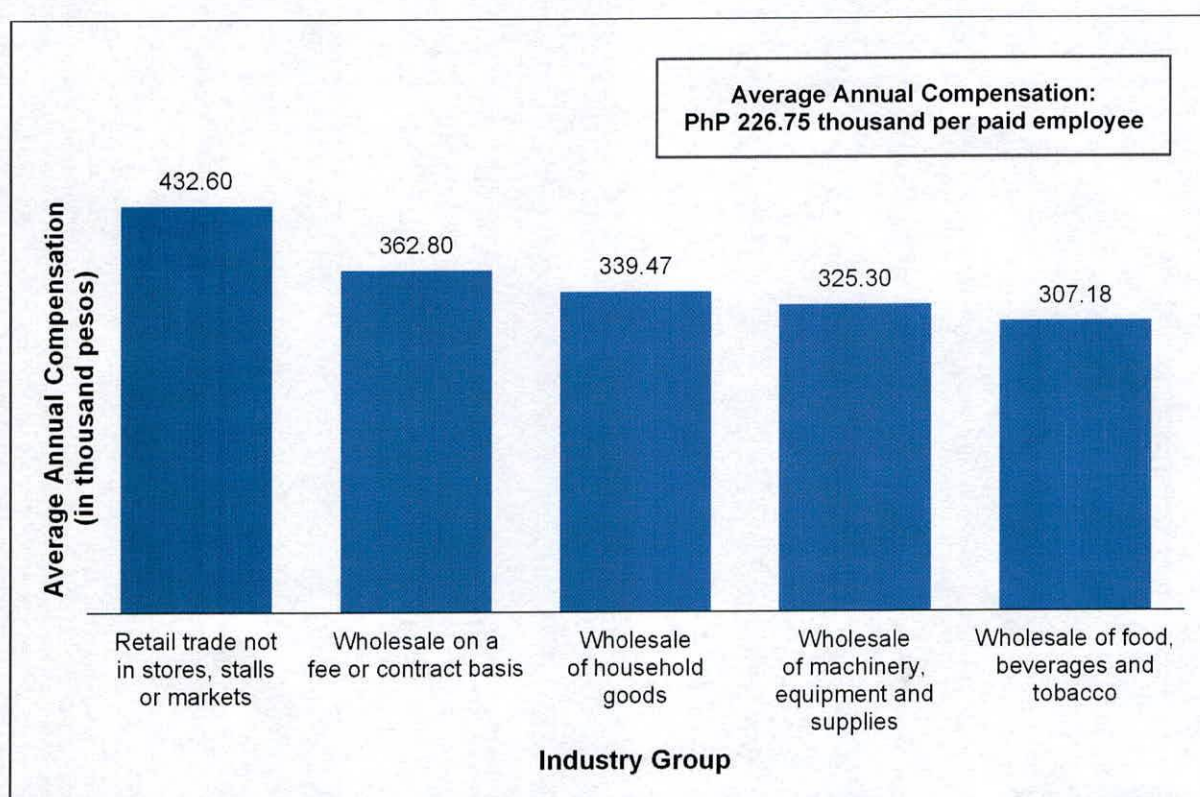
Employees under retail trade not in stores, stalls or markets industry group received the highest average annual compensation

In 2021, the section paid a total compensation of PhP 253.43 billion to its employees, which represents a 12.7 percent increase from the PhP 224.94 billion total compensation in 2020. This translates to an average annual compensation of PhP 226.75 thousand per paid employee. (Tables A, 1, and 2)

Retail sale of other goods in specialized stores paid the highest compensation amounting to PhP 55.01 billion (21.7%) in 2021. On the other hand, employees under non-specialized wholesale trade received the lowest compensation amounting to PhP 168.07 million (0.1%). (Table 1)

Employees in NCR were paid the highest compensation amounting to PhP 106.45 billion or 42.0 percent of the total compensation for the section. The lowest compensation was paid to the employees in BARMM, amounting to PhP 356.06 million (0.1%). (Table 3)

Figure 3. Average Annual Compensation of Paid Employees for the Top Five Industries of Wholesale and Retail Trade; Repair of Motor Vehicles and Motorcycles Section by Industry Group: Philippines, 2021



Source: Philippine Statistics Authority, 2021 ASPBI (Final Results)

At the industry level, employees under retail trade not in stores, stalls or markets received the highest average annual compensation of PhP 432.60 thousand per paid employee. This was followed by wholesale on a fee or contract basis paying PhP 362.80 thousand per paid employee and wholesale of household goods paying PhP 339.47 thousand per paid employee. (Figure 3 and Table 2)

At the regional level, establishments in NCR were paid the highest average annual compensation of PhP 316.02 thousand per paid employee. CALABARZON and Central Visayas ranked second and third, paying average annual compensation per paid employee of PhP 271.42 thousand and PhP 215.21 thousand, respectively. (Table 4)

Retail sale in non-specialized stores generated the highest total revenue and total expense

The total revenue generated by the section was estimated at PhP 6.20 trillion in 2021, which indicates a 12.5 percent growth from the PhP 5.51 trillion revenue in 2020. Meanwhile, the section spent PhP 5.86 trillion, which shows an increase of 12.0 percent from the PhP 5.23 trillion total expense incurred in 2020. (Tables A and 1)

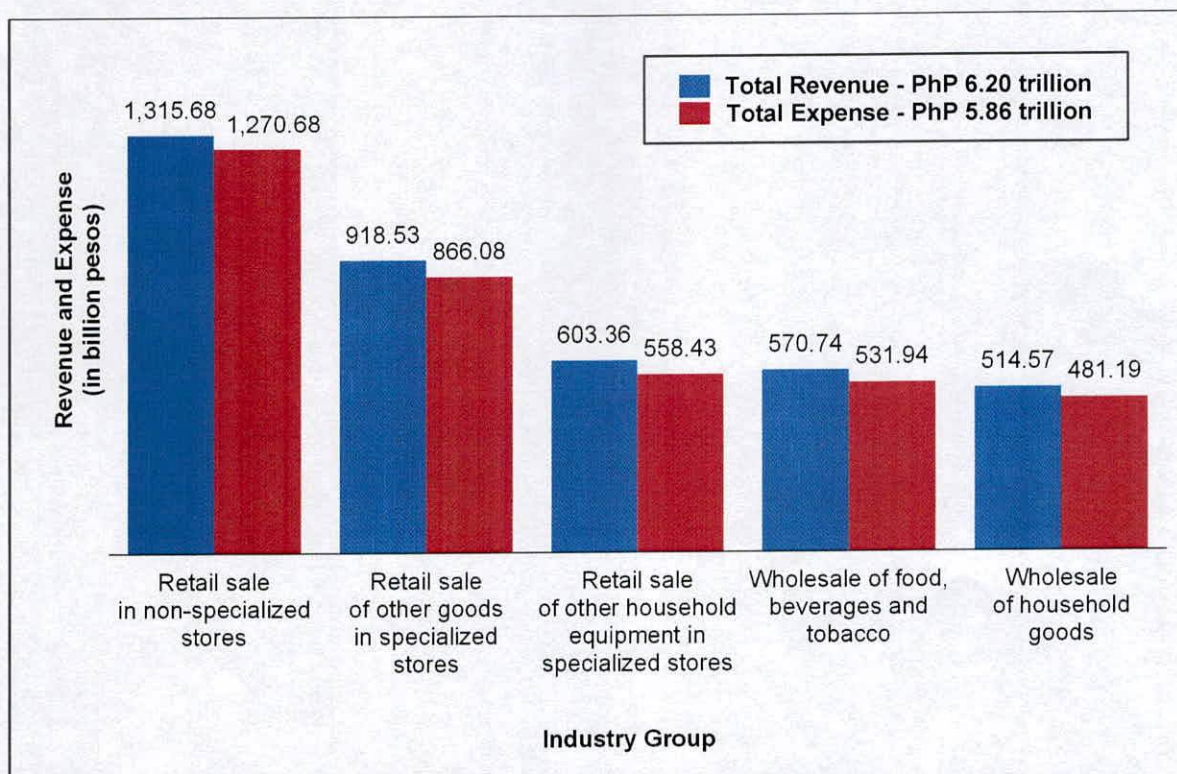
The top three industry groups in terms of total revenue and total expense for the section were as follows:

1. Retail sale in non-specialized stores with total revenue of PhP 1.32 trillion (21.2%) and total expense of PhP 1.27 trillion (21.7%);
2. Retail sale of other goods in specialized stores with total revenue of PhP 918.53 billion (14.8%) and total expense of PhP 866.08 billion (14.8%); and
3. Retail sale of other household equipment in specialized stores with total revenue amounting to PhP 603.36 billion (9.7%) and total expense amounting to PhP 558.43 billion (9.5%). (Figure 4 and Table 1)

Across regions, the top three in terms of total revenue and total expense were as follows:

1. NCR with total revenue of PhP 2.23 trillion (36.0%) and total expense of PhP 2.12 trillion (36.2%);
2. CALABARZON with PhP 1.05 trillion (16.9%) total revenue and PhP 1.00 trillion (17.1%) total expense; and
3. Central Luzon with total revenue amounting to PhP 574.57 billion (9.3%) and total expense amounting to PhP 544.62 billion (9.3%). (Table 3)

Figure 4. Total Revenue and Total Expense for the Top Five Industries of Wholesale and Retail Trade; Repair of Motor Vehicles and Motorcycles Section by Industry Group: Philippines, 2021



Source: Philippine Statistics Authority, 2021 ASPBI (Final Results)

The section generated a revenue per peso expense ratio of 1.06 in 2021, which represents an increase of 1.0 percent from the 1.05 revenue per peso expense ratio recorded in 2020. This means that for every peso spent in 2021, the section gained a corresponding revenue of PhP 1.06. (Tables A and 2)

Among industries, maintenance and repair of motor vehicles recorded the highest revenue per peso expense ratio of 1.12. This was followed by sale, maintenance and repair of motorcycles and related parts and accessories; other specialized wholesale; and retail sale of other household equipment in specialized stores, which all recorded revenue per peso expense ratio of 1.08. (Table 2)

Among regions, Cagayan Valley registered the highest revenue per peso expense ratio of 1.13. This was followed by Central Visayas and BARMM, both with revenue per peso expense ratio of 1.09. (Table 4)

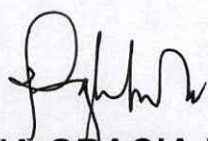
Retail trade not in stores, stalls or markets industry group accounted for 83.5 percent of the total e-commerce transactions

E-commerce transaction is the sale or purchase of goods or services, whether between businesses, households, individuals, governments, and other public or private organizations, conducted over the Internet. The goods and services are ordered over the Internet, but the payment and the ultimate delivery of the good or service may be conducted on or offline.

Sales from e-commerce transactions recorded for the section in 2021 amounted to PhP 48.09 billion, which indicates a 56.8 percent increase from the PhP 30.66 billion recorded sales from e-commerce transactions in 2020. (Tables A and 1)

Among industry group, retail trade not in stores, stalls or market contributed the highest share to the total e-commerce sales of the section in 2021 with PhP 40.16 billion (83.5%). Retail sale of other goods in specialized stores and wholesale of household goods ranked second and third with PhP 5.95 billion (12.4%) and PhP 720.21 million (1.5%) sales from e-commerce transactions, respectively. (Table 1)

Among regions, NCR amounting to PhP 46.3 billion contributed 96.3 percent of the total e-commerce sales in 2021. This was followed by CALABARZON with e-commerce sales of PhP 777.87 million (1.6%) and Central Visayas with PhP 430.46 million (0.9%). (Table 3)



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